

VSC Executive Committee Agenda, Tuesday, September 6 at 4 pm via Zoom

Attendees: Nick Mavrikis, Lorrie Liang, Christine Johnson, Virginia Haley, Erin Duggan

Richard Russell had an excused absence

1. Consideration of a special category for non-profit lodging partners – 7 invoices were mailed out in early August with the new lodging rates. Two have paid. However, we heard from Christian Retreat and they asked for consideration because of their non-profit status. They are the only non-profit lodging partners. Virginia proposed new wording be incorporated into the new partner lodging dues structure: Any non-profit lodging partner as of August 2022 will remain at their current partner dues level with a 10% increase for FY2023. The Committee agreed with this approach.
2. Virginia update on the Sarasota Chamber Visitor Center lease and the negotiating sessions. The negotiations seem more like a traditional client landlord relationship rather than two collaborative organizations. The lease amendment, which is for two years, goes from \$3457.29 plus tax per month to \$3768.75 plus tax. It also contains a complicated cost of living adjustment for the second year which VSC has suggested be replaced with a 4% increase. The Committee feels this should go before the full Board for a discussion before signing. It was also suggested that VSC use the two years of this lease to re-assess function of visitor center, whether there might be an opportunity to collaborate at the new County Building or other location closer to I-75 alone with the existing SRQ location.
3. For the President's evaluation, Virginia provided some clarification on several of the goals and then staff was excused from the call.