



Board of Directors Meeting

July 9th at 8:30 a.m.

MINUTES

BOARD MEMBERS PRESENT:

Chair John LaCivita, Vice Chair Tim Self, Secretary/Treasurer Wes Santos, Hon. Tom Knight, Stacey Corley, Kim Farrell, Cindy Moore, and Heather Van Wie (via Zoom); Abs: Mike Quillen, Jason Samson, Mark Sherwin. **Ex Ab:** Past Chair Richard Russell, Susie Bowie

STAFF PRESENT:

Erin Duggan, Andrea Hunt, Pete Harvey, Suzanne Hackman, Hunter Carpenter, Jess Bertolini and Camille Seabrook

Board Meeting called to order at 8:30 AM by Chair John LaCivita

Consent Agenda

Board Chair called for a motion to approve the Consent Agenda. Tim Self moved to approve. Mike Quillen seconded the motion. All agreed; the motion passed.

Financials and Review of the VSC FY2025 990 and 990T

Director of Finance, Andrea Hunt reviewed the April and May 2026 financial statements. Andrea added the notes below:

- Net surplus each month of \$10,000 and \$120,000 respectively.
- Digital sales continue to do well at 78% of budget through May- good pace.
- YTD net income at May is very comparable to May PY, pacing very similar to PY
- County collections are current, working closely with county staff to make sure they have everything timely
- NTTW was in May – revenue and expense have been recognized
- Partner dues are pacing under budget as expected with some heavy drops. May is generally a very good month as restaurants prepare for Savor Sarasota.
- Compliance reports with VF was due June 30, that has been filed.
- Working on the Operations Budget and Contracts that will be present to Board next month.

Board Chair called for a motion to approve the April and May 2026 Financials. Mark Sherwin moved to approve. Mike Quillen seconded the motion. All agreed; the motion passed.

Purmort & Martin Presentation

President & CEO Russ Bobbitt, AAI, CWCA, CRIS presented and reviewed the VSC Insurance Coverages in place and answered the Board's questions about the coverages.

President & CEO Report

Erin Duggan reviewed slides for the April and May 2026 Staff Reports, Local and International News Wins, New Partner Dashboards, and Miles Sales Reports with Board Members.

Approval of New Partners-

Board Chair called for a motion to approve the April and May 2026 New Partners. Mark Sherwin moved to approve. Mike Quillen seconded the motion. All agreed; the motion passed.

VSC Board Meeting ended at 9:15AM.