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Florida Statute 288.1226 (13)(c)



June 30, 2026

Florida Office of the Governor
Florida Senate
Florida Speaker of the House

Re: Florida Statute 288.1226 (13)(c)

Dear Governor DeSantis, Senator Albritton, and Speaker Perez:

Please accept this letter and enclosed report as Visit Sarasota County's partner financial submission per Florida Statute 288.1226(13)(c).

If you need additional information, please feel free to contact me directly.

Sincerely,

Erin
Duggan

Digitally signed by
Erin Duggan
Date: 2026.06.30
10:06:42 -04'00'

Erin Duggan, CDME
President & CEO
eduggan@visitsarasota.com

FINANCIAL STATEMENTS

**SARASOTA CONVENTION AND VISITORS BUREAU, INC.
D/B/A VISIT SARASOTA COUNTY**

September 30, 2025 and 2024

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January 5, 2026

Board of Directors
Sarasota Convention and Visitors Bureau, Inc.
d/b/a Visit Sarasota County
Sarasota, Florida

Independent Auditor's Report

Opinion

We have audited the accompanying financial statements of Sarasota Convention and Visitors Bureau, Inc. d/b/a Visit Sarasota County (the Organization), which comprise the statements of financial position as of September 30, 2025 and 2024, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sarasota Convention and Visitors Bureau, Inc d/b/a Visit Sarasota County as of September 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Sarasota Convention and Visitors Bureau, Inc. d/b/a Visit Sarasota County and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Sarasota Convention and Visitors Bureau, Inc. d/b/a Visit Sarasota County's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore it is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Sarasota Convention and Visitors Bureau, Inc. d/b/a Visit Sarasota County's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Sarasota Convention and Visitors Bureau, Inc. d/b/a Visit Sarasota County's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Hill, Barth & King LLC

Certified Public Accountants

STATEMENTS OF FINANCIAL POSITION

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
<u>ASSETS</u>		
<u>CURRENT ASSETS</u>		
Cash and cash equivalents	\$ 1,228,728	\$ 707,665
Certificates of deposit	349,994	335,237
Accounts receivable	40,145	16,448
Due from Sarasota County	1,445,399	1,938,807
Prepaid expenses	197,803	201,949
TOTAL CURRENT ASSETS	<u>3,262,069</u>	<u>3,200,106</u>
<u>PROPERTY AND EQUIPMENT - NOTE B</u>	108,050	140,675
<u>OTHER ASSETS</u>		
Operating lease right-of-use assets - NOTE C	875,346	161,466
Finance lease right-of-use assets - NOTE C	2,458	4,915
Deposits	11,375	11,375
TOTAL OTHER ASSETS	<u>889,179</u>	<u>177,756</u>
TOTAL ASSETS	<u><u>\$ 4,259,298</u></u>	<u><u>\$ 3,518,537</u></u>
<u>LIABILITIES AND NET ASSETS</u>		
<u>CURRENT LIABILITIES</u>		
Accounts payable	\$ 230,348	\$ 392,328
Accrued payroll and benefits	61,586	51,208
Deferred revenue	145,063	149,313
Sarasota County direct pay liability	861,291	896,914
Current portion of operating lease liabilities - NOTE C	110,222	89,814
Current portion of finance lease liabilities - NOTE C	2,447	2,568
TOTAL CURRENT LIABILITIES	<u>1,410,957</u>	<u>1,582,145</u>
<u>LONG-TERM LIABILITIES</u>		
Operating lease liabilities, less current portion - NOTE C	783,125	68,548
Finance lease liabilities, less current portion - NOTE C	0	2,447
TOTAL LONG-TERM LIABILITIES	<u>783,125</u>	<u>70,995</u>
<u>NET ASSETS</u>		
Without donor restrictions	2,065,216	1,865,397
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 4,259,298</u></u>	<u><u>\$ 3,518,537</u></u>

See accompanying notes to financial statements

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

Years ended September 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
<u>REVENUE</u>		
Management services	\$ 1,453,893	\$ 1,314,927
Membership dues and related income	415,887	492,687
Visitor guide	170,042	182,979
Special events	22,659	21,668
Rental income	59,001	56,799
Other income	36,898	152,872
TOTAL REVENUE	<u>2,158,380</u>	<u>2,221,932</u>
<u>EXPENSES</u>		
Program services	1,657,967	1,459,771
Membership development	113,833	112,719
Management and general	186,761	164,368
TOTAL EXPENSES	<u>1,958,561</u>	<u>1,736,858</u>
INCREASE IN NET ASSETS	199,819	485,074
<u>NET ASSETS</u>		
Beginning of year	1,865,397	1,380,323
End of year	<u>\$ 2,065,216</u>	<u>\$ 1,865,397</u>

See accompanying notes to financial statements

STATEMENTS OF FUNCTIONAL EXPENSES

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

Year ended September 30, 2025

	Program Services	Membership Development	Management and General	Total
<u>EXPENSES</u>				
Advertising and promotion	\$ 76,103	\$ 0	\$ 8,456	\$ 84,559
Amortization	2,212	0	246	2,458
Bank fees	0	0	3,712	3,712
Depreciation	31,638	0	3,515	35,153
Dues and subscriptions	11,218	0	1,246	12,464
Insurance	8,294	0	922	9,216
Licenses and fees	0	0	77	77
Meetings	9,788	0	1,088	10,876
Office expense	12,255	0	1,362	13,617
Operating lease expense	72,498	0	8,055	80,553
Partner development	0	1,022	0	1,022
Payroll taxes and benefits	206,717	15,303	22,969	244,989
Professional fees	30,326	0	3,370	33,696
Repairs and maintenance	46,168	0	5,130	51,298
Salaries and wages	1,128,116	71,080	125,346	1,324,542
Sales tax on leases	1,852	0	206	2,058
Special events	0	26,428	0	26,428
Staff development	9,549	0	1,061	10,610
Travel	9,034	0	0	9,034
Visitors' center	2,199	0	0	2,199
TOTAL EXPENSES	<u>\$ 1,657,967</u>	<u>\$ 113,833</u>	<u>\$ 186,761</u>	<u>\$ 1,958,561</u>

See accompanying notes to financial statements

STATEMENTS OF FUNCTIONAL EXPENSES (CONTINUED)

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

Year ended September 30, 2024

	Program Services	Membership Development	Management and General	Total
<u>EXPENSES</u>				
Advertising and promotion	\$ 77,805	\$ 0	\$ 8,645	\$ 86,450
Amortization	2,212	0	246	2,458
Bank fees	0	0	3,254	3,254
Depreciation	17,298	0	1,922	19,220
Dues and subscriptions	2,271	0	252	2,523
Grant Expense	10,010	0	0	10,010
Insurance	7,846	0	872	8,718
Licenses and fees	0	0	175	175
Meetings	6,318	0	702	7,020
Office expense	12,739	0	1,416	14,155
Operating lease expense	56,471	0	6,275	62,746
Partner development	0	5,354	0	5,354
Payroll taxes and benefits	179,077	15,303	19,898	214,278
Professional fees	27,332	0	3,037	30,369
Repairs and maintenance	54,844	0	6,094	60,938
Salaries and wages	990,877	71,080	110,098	1,172,055
Sales tax on leases	2,963	0	329	3,292
Special events	0	20,982	0	20,982
Staff development	10,373	0	1,153	11,526
Travel	955	0	0	955
Visitors center	380	0	0	380
TOTAL EXPENSES	<u>\$ 1,459,771</u>	<u>\$ 112,719</u>	<u>\$ 164,368</u>	<u>\$ 1,736,858</u>

See accompanying notes to financial statements

STATEMENTS OF CASH FLOWS

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

Years ended September 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
<u>CASH FLOWS FROM OPERATING ACTIVITIES</u>		
Increase in net assets	\$ 199,819	\$ 485,074
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation	35,153	19,220
Amortization of operating lease right-of-use assets	128,366	131,327
Amortization of finance lease right-of-use assets	2,458	2,458
Interest earned on certificates of deposit	(14,757)	(14,769)
(Increase) decrease in operating assets:		
Accounts receivable	(23,697)	20,412
Income tax refund receivable	0	1,916
Due from Sarasota County	457,785	(296,187)
Prepaid expenses	4,146	(131,707)
Increase (decrease) in operating liabilities:		
Accounts payable	(161,980)	223,403
Accrued payroll and benefits	10,378	2,986
Deferred revenue	(4,250)	(25,436)
Operating lease liabilities	(107,262)	(133,827)
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>526,159</u>	<u>284,870</u>
<u>CASH FLOWS FROM INVESTING ACTIVITIES</u>		
Purchase of property and equipment	(2,528)	(125,377)
Purchase of certificate of deposit	0	(150,000)
NET CASH USED IN INVESTING ACTIVITIES	<u>(2,528)</u>	<u>(275,377)</u>
<u>CASH FLOWS FROM FINANCING ACTIVITIES</u>		
Principal payments on finance lease liabilities	(2,568)	(2,466)
NET CASH USED IN FINANCING ACTIVITIES	<u>(2,568)</u>	<u>(2,466)</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	521,063	7,027
<u>CASH AND CASH EQUIVALENTS</u>		
Beginning of year	707,665	700,638
End of year	<u>\$ 1,228,728</u>	<u>\$ 707,665</u>

See accompanying notes to financial statements

NOTES TO FINANCIAL STATEMENTS

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations:

Sarasota Convention and Visitors Bureau, Inc. (the Organization) was incorporated on July 6, 1982, under the laws of the State of Florida as a not-for-profit organization to advance and develop tourism within Sarasota County (the County). The d/b/a Visit Sarasota County was registered with the State of Florida effective April 19, 2012. As provided for within Chapter 125 of Florida Statutes and 114 of Sarasota County Code, the Organization is the official marketing organization for the County.

Governed by annual contracts with the County, the primary responsibility of the Organization is to manage and administer the Sarasota County Tourism Business Plan funded by the Tourist Development Tax Proceeds. The Organization earns revenues from the County for performance of management and administration services detailed in the contract. As part of the services performed for this fee, the Organization acts as an agent between the County and the various vendors providing tourist related goods or services. The Organization pays vendors on the County's behalf and receives reimbursements from the County or the Organization provides documentation to the County for direct payment of goods and services. These reimbursements and direct payments are not recorded as revenues, because the Organization is acting as an agent in these transactions.

The Organization operates visitors' centers and has corporate office space in Sarasota, Florida. The Organization also obtains private sector funding, as required by the contract with the County, in the form of membership dues, revenues from selling advertising space within the visitor guide, cooperative advertising efforts, and retail sales at the visitors' centers.

Basis of Accounting:

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Use of Estimates:

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Presentation:

The financial statements are presented in accordance with the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 958 Not-for-Profit Entities. The Organization follows the standards of accounting and financial reporting of Not-for-Profit Organizations, which requires the net assets of the Organization and changes therein to be classified and reported as follows:

Net assets without donor restrictions: Net assets are not subject to donor-imposed stipulations and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. There were no net assets with donor restrictions at September 30, 2025 and 2024.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires or is satisfied, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities and changes in net assets. If a restriction is fulfilled in the same time period in which the contribution is received, the Organization records the support as net assets without donor restrictions. The Organization did not receive any contributions with donor imposed restrictions during the years ended September 30, 2025 and 2024.

Revenue Recognition:

The Organization recognizes revenue in accordance with Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606), when applicable. The Organization's revenue subject to ASC 606 includes Membership dues, visitor guide and co-op advertising revenues which are initially deferred, and the revenue is recognized as it is earned. Management service revenues are recognized ratably over the term of the contract.

Cash and Cash Equivalents:

Cash and cash equivalents include all cash balances and highly liquid investments with an initial maturity of three months or less.

Certificates of Deposit:

Certificates of deposit are held for investment with an original maturity of greater than three months and are carried at amortized cost and reported as other assets on the statements of financial position.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Allowance for Credit Losses:

Accounts receivable are stated at their estimated collectible amounts and comprise of amounts due from members for annual membership fees, visitors guide and co-op advertising. The Organization extends credit to customers in the normal course of business. Collections from customers are continuously monitored and an allowance for credit losses is maintained based on historical experience adjusted for current conditions and reasonable forecasts considering geographical and industry-specific economic factors. The Organization also considers any specific customer collection issues. Since the Organization's accounts receivable are largely similar, the Organization evaluates its allowance for credit losses as one portfolio segment. At origination, the Organization evaluates credit risk based on a variety of credit quality factors including prior payment experience, customer financial information, credit ratings, probabilities of default, industry trends and other internal metrics. On a continuing basis, data for each major customer is regularly reviewed based on past-due status to evaluate the adequacy of the allowance for credit losses; actual write-offs are charged against the allowance.

Due from Sarasota County:

Due from Sarasota County consists of management and administration fees receivable, which is stated at the amount per the contract with the County. Also included are amounts due to the Organization for tourism related expenses paid on behalf of the County.

Property and Equipment:

Property and equipment is recorded at cost, less accumulated depreciation. Major improvements and renewals are capitalized while ordinary maintenance and repairs are expensed. Management annually reviews these assets to determine whether carrying values have been impaired. Depreciation is provided over the estimated useful lives of their respective assets using the straight-line method. Estimated useful lives range from 3 to 9 years.

Leases:

The Organization determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use (ROU) assets and operating lease liabilities on the statements of financial position. Finance leases are included in Finance lease ROU assets and finance lease liabilities on the statements of financial position.

ROU assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As most of the Organization's leases do not provide an implicit rate, a risk-free rate is utilized based on the information available at commencement date in determining the present value of lease payments. The operating lease ROU assets also include any lease payments made and exclude lease incentives. The lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

Certain of the Organization's lease agreements include rental payments based on changes in the Consumer Price Index (CPI). Lease liabilities are not remeasured as a result of changes in the CPI; instead, changes in the CPI are treated as variable lease payments and are excluded from the measurement of the right-of-use asset and lease liability. These payments are recognized in the period in which the related obligation was incurred.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Leases (Continued):

The Organization's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

The Organization subleases certain space to third parties. The sublease consists of an operating lease for office space within the building where the headquarters are located. The term of the sublease agreement began on October 1, 2022, for a 12-month term with annual automatic renewals, unless notice of non-renewal is provided by either party at least 90-days prior to the annual renewal date. Sublease income recognized was \$59,001 and \$56,799 for the years ended September 30, 2025 and 2024, respectively.

Functional Allocation of Expenses:

The costs of providing program and supporting services have been summarized on a functional basis. Certain costs are allocated between management and general, membership development, or program services using allocation percentages established by management based on evaluations of the relative benefits received. Management and general expenses include costs that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Income Taxes:

The Organization is a not-for-profit organization exempt from federal income tax under Section 501(c)(6) of the Internal Revenue Code and is exempt from similar state and local taxes. Although the Organization was granted income tax exemption by the Internal Revenue Service, such exemption does not apply to "unrelated business taxable income." Such income, pursuant to the Internal Revenue Code and related regulations, includes all advertising-related income.

Advertising and Promotion:

Purchased advertising media is expensed when the related media is published or broadcast. Costs incurred in advance of an advertising program, such as printing and production, are recorded as prepaid expenses until the corresponding media is published or broadcast; at which time it is expensed. Other advertising costs are charged to operations as incurred. Advertising and promotion expense recorded was \$84,559 and \$86,450 for the year ended September 30, 2025 and 2024, respectively.

Reclassifications:

The financial statements for 2024 have been reclassified to conform with the presentation for 2025. Such reclassifications had no effect on changes in net assets.

Subsequent Events:

Management evaluated all activity of the Organization through January 5, 2026, the date the financial statements were available to be issued, and concluded that no subsequent events have occurred that would require recognition or disclosure in the financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

NOTE B - PROPERTY AND EQUIPMENT

Property and equipment are summarized as follows at September 30:

	<u>2025</u>	<u>2024</u>
Furniture and fixtures	\$ 29,029	\$ 29,029
Office equipment	194,904	192,376
Leasehold improvements	<u>25,065</u>	<u>25,065</u>
	248,998	246,470
Less accumulated depreciation	<u>140,948</u>	<u>105,795</u>
NET PROPERTY AND EQUIPMENT	<u>\$ 108,050</u>	<u>\$ 140,675</u>

Depreciation expense for the years ended September 30, 2025 and 2024 was \$35,153 and \$19,220, respectively.

NOTE C - LEASES

The Organization has operating and finance leases for office space, Visitor Centers, and office equipment. The operating lease for the office space is for a period of 5 years with an option to extend by an additional single term of five years. The discount rate applied to the lease is 4.17%, based on the risk-free rate derived from the 10-year U.S. Treasury bond yield.

The visitor center leases are for a two year period, with an option to extend for an additional one-year term. The discount rate applied to the leases are 3.56%, based on the risk-free rate derived from the 3-year U.S. Treasury bond yield.

As of September 30, 2025 and 2024, assets recorded under finance leases were \$9,831 and accumulated depreciation associated with finance leases was \$7,373 and \$4,916, respectively. For the years ended September 30, 2025 and 2024, the Organization obtained operating lease right-of-use assets in exchange for lease obligations totaling \$910,795 and \$134,670, respectively.

The components of lease expense for the years ended September 30, 2025 and 2024 is as follows:

	<u>2025</u>	<u>2024</u>
Operating lease cost	<u>\$ 140,470</u>	<u>\$ 135,284</u>
Finance lease cost:		
Amortization of right-of-use assets	\$ 2,458	\$ 2,458
Interest on lease liabilities	<u>156</u>	<u>258</u>
TOTAL FINANCE LEASE COST	<u>\$ 2,614</u>	<u>\$ 2,716</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

NOTE C – LEASES (CONTINUED)

Other information related to leases for the years ended September 30, 2025 and 2024 is as follows:

	<u>2025</u>	<u>2024</u>
Right-of-use assets obtained in exchange for lease obligations:		
Operating leases	\$ 910,795	\$ 134,670
Weighted average remaining lease terms:		
Operating leases	8.17 years	1.75 years
Finance leases	1.00 years	2.00 years
Weighted average discount rate:		
Operating leases	4.05%	3.68%
Finance leases	4.06%	4.06%

Future minimum lease payments under non-cancellable leases as of September 30, 2025 are as follows:

	<u>Operating</u>	<u>Finance</u>
2026	\$ 143,924	\$ 2,497
2027	148,252	-
2028	152,714	-
2029	85,847	-
2030	88,425	-
Thereafter	440,199	-
Total future minimum payments	1,059,361	2,497
Less remaining imputed interest	166,014	50
Total	<u>\$ 893,347</u>	<u>\$ 2,447</u>

NOTE D - CONCENTRATIONS OF CREDIT RISK

Financial instruments which potentially subject the Organization to concentrations of credit risk consist of cash and cash equivalents. The Organization maintains its cash and cash equivalents with major banks and financial institutions. At any given time, the Organization may have cash balances exceeding the federal depository insurance coverage limits. The Organization has not experienced any losses in such accounts and does not believe such accounts are exposed to any significant credit risk.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

NOTE D - CONCENTRATIONS OF CREDIT RISK (CONTINUED)

The Organization receives a substantial amount of its support from the County in the form of the management and administration fees and various forms of revenues from local organizations. The loss of the contract with the County, a significant reduction in the level of tourist development taxes collected by the County, or a severe economic downturn may have a materially adverse effect on the financial position and operations of the Organization. Management and administration service revenue from the County represents 67% and 59% of total revenues for the years ended September 30, 2025 and 2024, respectively.

NOTE E - RETIREMENT PLAN

The Organization has established a Savings Incentive Match Plan for Employees (SIMPLE) Individual Retirement Account (IRA) Plan for eligible employees. To become eligible to participate in the Plan, the employee must have earned \$5,000 during any two preceding years and be reasonably expected to earn such amount during the year of eligibility. The Organization made matching contributions equal to 100% of the participating employees' elective deferrals not exceeding 3% of the employees' compensation. Retirement expense, included in payroll taxes and benefits in the accompanying statements of activities and changes in net assets, for the years ended September 30, 2025 and 2024 was \$34,387 and \$28,928, respectively.

NOTE F - CONTRACT REIMBURSEMENTS AND DIRECT PAYMENTS

The Organization's contract with the County for the years ended September 30, 2025 and 2024 allocated a sum not to exceed \$7,486,350 and \$7,800,000, respectively, for tourism promotion related expenses including the Organization's fee for management.

For the years ended September 30, 2025 and 2024, the Organization submitted \$6,854,626 and \$7,120,920 in invoices to the County for expenses including the management fee revenue of \$1,453,893 and \$1,314,927, respectively. The expenses incurred in the years ended September 30, 2025 and 2024 were less than the total sums allocated by the County by \$631,724 and \$679,080, respectively, during each fiscal year. These amounts under budget are held by the County. Contract expenses are as follows for the years ended September 30, 2025 and 2024:

	<u>2025</u>	<u>2024</u>
Advertising, promotion and marketing	\$ 5,315,711	\$ 5,722,618
Management services	1,453,893	1,314,927
Postage and shipping	17,384	16,013
Telecommunications	18,459	17,672
Administrative	49,179	49,690
TOTAL CONTRACT EXPENSES	<u>\$ 6,854,626</u>	<u>\$ 7,120,920</u>

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

SARASOTA CONVENTION AND VISITORS BUREAU, INC.

September 30, 2025 and 2024

NOTE G - LIQUIDITY AND AVAILABILITY OF FINANCIAL RESOURCES

The Organization regularly monitors the availability of resources required to meet operating needs and other contractual commitments, while also striving to maximize the services provided to the community in which it serves. The Organization's financial assets available for general use expenditures within one year consist of the following as of September 30:

	<u>2025</u>	<u>2024</u>
Financial assets:		
Cash and cash equivalents	\$ 1,228,728	\$ 707,665
Accounts receivable	40,145	16,448
Due from Sarasota County less direct pay liability	<u>584,108</u>	<u>1,041,893</u>
Total financial assets available to management for general expenditure within one year	<u>\$ 1,852,981</u>	<u>\$ 1,766,006</u>

SARASOTA CONVENTION & VISITORS BUREAU, INC.

Profit and Loss by Class

July 2025 - June 2026

	11 VF Compliance	44 Sports VF Compliance	12 VF Compliance	12.4 VF Sports - VSC
Income				
4500 Management Fee -Sarasota County				
4599 Private Sector Funding				
4599.2 Sponsorship				
4599.3 Participation			6,725.00	
4599.5 In-kind				
4850 Rental Income - EDC				
County Reimbursements	331,981.98	54,224.99		
Paid Directly - Sarasota County				
Total for Income	331,981.98	54,224.99	6,725.00	\$0.00
Gross Profit	331,981.98	54,224.99	6,725.00	\$0.00
Expenses				
4899.2 Sponsorship Expense				10,000.00
4899.3 Participation expense			15,658.46	
4899.5 In-kind expense				
500410 COMMUNICATIONS SERVICES				
500420 POSTAGE & FREIGHT				
500480 PROMOTIONAL ACTIVITIES	331,981.98	54,224.99		
500529N ADMINISTRATIVE COSTS - NEC				
500541 SUBSCRIPTIONS & BOOKS				
6030 Miles Media Commission				
6040 Rent - Administrative Offices				
6042 Insurance				
6050 Business Travel			1,246.96	
6051 Meetings and Meals			17,939.36	540.77
6052 Partner Development			125.77	
6060 Office Expense			122.18	
6061 Office Equipment				
6062 Postage				
6063 Licenses & Fees				
6064 Dues and Subscriptions				
6065 Professional Services				
6070 Non-Reimbursed Promo			5,361.12	-130.41
6080 Credit Card Processing Fees				
6081 Bank Fees				50.00
6100 Employee Related Costs				
6106 Staff Development			129.25	
6700 Visitors Center			16.95	
Payroll Expenses				
Total for Expenses	331,981.98	54,224.99	40,600.05	10,460.36
Net Operating Income	\$0.00	\$0.00	-33,875.05	-10,460.36
Other Income				
7000.1 New Partner Admin Fee				
7000.3 Credit Card Discounts				
7000.4 Sales Tax Discount				
7000.5 Revenue - reimbursed assets				
7000.6 Interest Income				
Total for Other Income	\$0.00	\$0.00	\$0.00	\$0.00
Other Expenses				
7100.2 Late Fees and Penalties				
7100.4 Interest Expense				
7100.5 Sponsorships				
7325 Depreciation				
Total for Other Expenses	\$0.00	\$0.00	\$0.00	\$0.00
Net Other Income	\$0.00	\$0.00	\$0.00	\$0.00
Net Income	\$0.00	\$0.00	-33,875.05	-10,460.36

SARASOTA CONVENTION & VISITORS BUREAU, INC.

Payroll Summary

July 2025 - June 2026

Item	Total
Gross pay - Regular Pay	\$ 346,217.86
Gross pay - Overtime Pay	\$ 426.53
Gross pay - Sick Pay	\$ 13,223.54
Gross pay - Vacation Pay	\$ 70,340.28
Gross pay - Paid time off	\$ 861.20
Gross pay - Bonus	\$ 17,500.00
Gross pay - Salary	\$ 922,555.14
Gross pay - Car Allowance	\$ 5,000.00
Gross pay - total	\$ 1,376,124.55
Pretax deductions - AETNA Health Insurance(pre-tax)	-\$ 58,020.40
Pretax deductions - AFLAC Insurance (pre-tax)	-\$ 539.24
Pretax deductions - Dental Insurance (pre-tax)	-\$ 10,442.83
Pretax deductions - Vision Insurance (pre-tax)	-\$ 2,378.10
Pretax deductions - Simple IRA Emp. (Chales Schwab)	-\$ 65,935.03
Pretax deductions - Simple IRA Emp. (Charles Schwab - Catchup	-\$ 20,664.99
Pretax deductions - total	-\$ 157,980.59
Adjusted gross	\$ 1,218,143.96
Employee taxes - Federal Income Tax	-\$ 135,376.60
Employee taxes - Social Security	-\$ 78,076.62
Employee taxes - Medicare	-\$ 18,918.76
Employee Aftertax deductions - Garnish Wages Sandra C Seabrook	-\$ 1,158.66
Employee Aftertax deductions - Voluntary Life Insurance	-\$ 2,492.15
Employee Aftertax deductions - Qualified OT Tracking	\$ 0.00
Employee taxes & deductions - total	-\$ 236,022.79
Net pay	\$ 982,121.17
Employer taxes - FUTA Employer	\$ 699.31
Employer taxes - Social Security Employer	\$ 77,849.80
Employer taxes - Medicare Employer	\$ 18,918.76
Employer taxes - FL SUI Employer	\$ 116.56
Company contributions - Simple IRA Emp. (Chales Schwab)	\$ 35,674.84
Employer taxes & contributions - total	\$ 133,259.27

EXHIBIT A

Visit Sarasota County FY 2026 Scope of Services Budget

VSC TDT PROMOTION EXPENSE	Promo Budget FY 2026	Sports Budget FY 2026	Total Budget Promo and Sports FY 2026	Final Budget Promo and Sports FY 2025
Marketing and PR:				
Website, CRM, Enewsletter, Mobile	\$ 208,850	\$ 18,750	\$ 227,600	\$ 230,000
Earned Media/Public Relations	295,000	25,000	320,000	330,000
Content and Social Media	130,000	-	130,000	130,000
Paid Media and Creative	1,620,270	79,400	1,699,670	1,793,500
New Airline Service Development	325,000	-	325,000	250,000
Research:				
Research	123,150	20,000	143,150	148,150
Visitor Services:				
Visitor Services	155,000	6,350	161,350	176,350
Meeting and Leisure Group Sales:				
Meeting and Leisure Group Sales	550,180	-	550,180	300,000
International Sales:				
International Sales	125,200	-	125,200	345,000
Sports:				
Sports	-	549,500	549,500	526,000
Administrative:				
Promotion	181,850	-	181,850	175,000
Postage	25,000	-	25,000	35,000
Telecommunications	19,000	1,500	20,500	20,000
Administration	50,000	-	50,000	50,000
Management Fee	1,278,333	243,338	1,521,671	1,477,350
Sub-Total (VSC Programmatic Budget)	\$ 5,086,833	\$ 943,838	6,030,671	5,986,350

Note: Private Sector Contribution (10% required match)	\$	-	\$	-	\$	603,067	\$	598,635
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One-Time Promotion Projects from Programmatic Areas

Paid Media & Creative: Allegiant Plane Wrap	\$	-	\$	50,000
Paid Media & Creative: Increased creative production		-		150,000
Paid Media & Creative: Arts and Culture - Print and Broadcast		250,000		350,000
Airline: Additional funding received during FY25 to support new routes added		-		250,000
Research: Year 2 Zartico - Visitor Behavior Tool		120,000		120,000
Meeting & Leisure Group: new meeting shows & econ dev trade events		-		80,000
Meeting & Leisure Group: Meeting Sales Representation		-		200,000
International: Increased UK retainer & marketing campaigns		110,000		50,000
International: Increased German retainer & marketing campaigns		110,000		50,000
Promotion: Senior PGA event		1,250,000		-
Sports: Senior PGA event		250,000		-
Sports: Intl Canoe Kayak events		-		150,000
Sports: business development & bids for new softball & indoor sports facilities		-		50,000
Sub-Total: One-Time Promotion Projects from Programmatic Areas	\$	2,090,000	\$	1,500,000

Grand Total

\$	8,120,671	\$	7,486,350
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LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

August 22, 2025

To: Keely Sorenson
Sarasota County Government

PURCHASE ORDER

PO250716

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2024-462
Invoice #: B July

Erin
Duggan

Digitally signed
by Erin Duggan
Date: 2025.08.29
11:54:09 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	7,205.28
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 7,205.28</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
July B

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

September 3, 2025

To: Keely Sorenson
Sarasota County Government

PURCHASE ORDER
PO250716

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2024-462
Invoice #: E July

Erin
Duggan

Digitally signed
by Erin Duggan
Date: 2025.09.05
10:18:55 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	6,902.23
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	\$ 6,902.23

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
July E

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
E	-1	FSAE Annual Conference	Racetrac	20.47	7/11/25	Visa	
E	-2	FSAE Annual Conference	Wawa	36.16	7/11/25	Visa	
E	-3	FSAE Annual Conference	Enterprise	153.31	7/11/25	Visa	
E	-4	FSAE Annual Conference	Marriott	732.96	7/11/25	Visa	
E	-5	FSAE Annual Conference	Shantel Norman	116.00	7/29/25	12822	
E	-6	FSAE Annual Conference	Enterprise	7.85	7/18/25	Visa	
E	-7	Sponsorship	FSAE	3,000.00	4/28/25	12691	
E	-8	Sarasota Day - HC	Southwest	710.97	6/30/25	Visa	
E	-9	Sarasota Day - HC	Hunter Carpenter	10.35	8/13/25	12834	
E	-10	Sarasota Day - CS	Lyft	30.75	7/9/25	Visa	
E	-11	Sarasota Day - CS	Southwest	710.97	6/30/25	Visa	
E	-12	Sarasota Day - CS	Lyft	50.46	7/10/25	Visa	
E	-13	Sarasota Day - CS	Springhill Suites	421.34	6/24/25	Visa	
E	-14	Sarasota Day - CS	Camille Seabrook	88.00	7/29/25	12820	
E	-15	Sarasota Day - ED	Southwest	610.95	6/26/25	Amex	
E	-16	Sarasota Day - ED	Wifi	8.00	7/10/25	Amex	
E	-17	Sarasota Day - ED	Cab	45.00	7/16/25	Amex	
E	-18	Sarasota Day - ED	Cab	45.00	7/10/25	Amex	
E	-19	Sarasota Day - ED	Wifi	8.00	7/18/25	Amex	
E	-20	Sarasota Day - ED	SRQ Parking	16.00	7/10/25	Amex	
E	-21	Sarasota Day - ED	Erin Duggan	54.00	7/29/25	12818	
E	-22	Northstar Luxury and Wellness	Suzanne Hackman	25.69	9/3/25	12860	
				20.47	+		
				36.16	+		
				153.31	+		
				732.96	+		
				116.00	+		
				7.85	+		
				3,000.00	+		
				710.97	+		
				10.35	+		
				30.75	+		
				710.97	+		
				50.46	+		
		Total		421.34	+		6,902.23
500529 - Misc Operating Supplies - item 0005							
				88.00	+		
				610.95	+		
		Total		8.00	+		0.00
500541 - Subscriptions & Books - item 0006							
				45.00	+		
				45.00	+		
		Total		8.00	+		0.00
Balance Due							
				16.00	+		\$ 6,902.23
				54.00	+		
				25.69	+		
				6,902.23	*+		



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

September 22, 2025

To: Keely Sorenson
Sarasota County Government

PURCHASE ORDER

PO250716

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2024-462
Invoice #: **B Aug**

Erin Duggan Digitally signed
by Erin Duggan
Date: 2025.09.24
14:36:11 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	16,478.81
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u><u>\$ 16,478.81</u></u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

September 26, 2025

To: Keely Sorenson
Sarasota County Government

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2024-462
Invoice #: **D August**

PURCHASE ORDER

PO250716

Erin
Duggan

Digitally signed by
Erin Duggan
Date: 2025.10.06
15:16:56 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	3,060.00
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 3,060.00</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
August D

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
D	- 1	Connect Marketplace	Elden Electrical Exhibition Services	502.36	8/13/25	Amex	
D	- 2	Connect Marketplace	Stetson Convention Services	195.00	8/24/25	Amex	
D	- 3	2025 Connect Marketplace	PaybyPhone	20.50	8/27/25	Visa	
D	- 4	2025 Connect Marketplace	uma House	882.69	8/24/2025	Visa	
D	- 5	2025 Connect Marketplace	Chevron	15.00	8/24/2025	Visa	
D	- 6	2025 Connect Marketplace	Shell	40.00	8/27/2025	Visa	
D	- 7	2025 Connect Marketplace	Shell	60.00	8/2/2025	Visa	
D	- 8	2025 Connect Marketplace	Nate Sweetman	204.00	9/26/25	12898	
D	- 9	Connect Sports Marketplace	Iberostar	841.14	8/28/25	Visa	
D	- 10	Connect Sports Marketplace	Pete Harvey	299.31	9/26/25	12900	
		Total					3,060.00
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
Balance Due							\$ 3,060.00



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

September 22, 2025

To: Keely Sorenson
Sarasota County Government

PURCHASE ORDER
PO250716

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2024-462
Invoice #: F Aug

Erin
Duggan

Digitally signed
by Erin Duggan
Date: 2025.09.24
14:39:16 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	16,044.86
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 16,044.86</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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F

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

October 2, 2025

To: Keely Sorenson
Sarasota County Government

PURCHASE ORDER

PO250716

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2024-462
Invoice #: I Aug

Erin Duggan
Digitally signed
by Erin Duggan
Date: 2025.10.06
15:22:09 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	9,979.38
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 9,979.38</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable

Aug

I

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
I	-1	Registration	Glamer, Inc	2,195.00	8/13/25	Visa	
I	-2	FPRA Summit	Hunter Carpenter	231.96	9/26/25	12896	
I	-3	Gov Conf	Omni Resort	508.04	8/29/25	Visa	
I	-4	Gov Conf	Jess Bertolini	142.80	9/26/25	12898	
I	-5	Gov Conf	Omni Resort	508.04	8/29/25	Amex	
I	-6	Gov Conf	Erin Duggan	142.80	9/26/25	12892	
I	-7	Gov Conf	Andrea Hunt	672.84	9/26/25	12895	
I	-8	Gov Conf	Omni Resort	627.48	8/29/25	Visa	
I	-9	Prestige East Summit	Delta	35.00	7/28/25	Visa	
I	-10	Prestige East Summit	Delta	35.00	7/29/25	Visa	
I	-11	Prestige East Summit	Parking	48.00	7/30/25	Visa	
I	-12	Prestige East Summit	Uber	45.15	7/28/25	Visa	
I	-13	Prestige East Summit	Uber	28.79	7/30/25	Visa	
I	-14	Prestige East Summit	Loews	568.78	7/30/25	Visa	
I	-15	Prestige East Summit	Delta	566.96	6/24/25	Visa	
I	-16	Prestige East Summit	Shantel Norman	44.00	9/26/25	12908	
I	-17	Connect Marketplace	TIA Parking	90.00	8/28/25	Visa	
I	-18	Connect Marketplace	Southwest	108.48	8/13/25	Visa	
I	-19	Connect Marketplace	Spirit	128.99	8/13/25	Visa	
I	-20	Connect Marketplace	Spirit	70.00	8/24/25	Visa	
I	-21	Connect Marketplace	Southwest	35.00	8/28/25	Visa	
I	-22	Connect Marketplace	Cadillac Hotel and Beach	1,285.92	9/2/25	Visa	
I	-23	Connect Marketplace	Macchialina	147.55	8/26/25	Visa	
I	-24	Connect Marketplace	Uber	64.92	8/24/25	Visa	
I	-25	Connect Marketplace	Uber	10.22	8/26/25	Visa	
I	-26	Connect Marketplace	Uber	9.10	8/27/25	Visa	
I	-27	Connect Marketplace	Uber	10.32	8/27/25	Visa	
I	-28	Connect Marketplace	Uber	52.78	8/28/25	Visa	
I	-29	Connect Marketplace	Suzanne Hackman	255.09			
I	-30	Connect Marketplace	Elden Electrical Exhibition	502.37	8/13/25	Amex	
I	-31	Connect Marketplace	Stetson Convention Services	808.00	7/21/25	Amex	
		Total					9,979.38
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 9,979.38



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

October 15, 2025

To: Keely Sorenson
Sarasota County Government

PURCHASE ORDER

PO250716

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2024-462
Invoice #: **B** **Sept**

Erin Duggan

Digitally signed by Erin
Duggan
Date: 2025.10.20 12:21:24
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	2,487.80
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u><u>\$ 2,487.80</u></u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

October 14, 2025

To: Keely Sorenson
Sarasota County Government

PURCHASE ORDER
PO250716

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2024-462
Invoice #: E September

Erin
Duggan

Digitally signed by Erin
Duggan
Date: 2025.10.15
14:14:45 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	1,095.87
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 1,095.87</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
September E

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
E	- 1	NCAA Bid Symposium	Uber	48.21	9/14/25	Visa	
E	- 2	NCAA Bid Symposium	Uber	35.58	9/16/25	Visa	
E	- 3	NCAA Bid Symposium	Parking	48.00	9/16/25	Visa	
E	- 4	NCAA Bid Symposium	Home2Suite	492.72	9/16/2025	Visa	
E	- 5	NCAA Bid Symposium	Southwest	398.36	8/13/2025	Visa	
E	- 6	NCAA Bid Symposium	Pete Harvey	73.00	10/8/2025	24-May	
		Total					1,095.87
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 1,095.87

Sept

B

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

November 3, 2025

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: **B** **October**

Erin Duggan

Digitally signed by Erin
Duggan
Date: 2025.11.10 11:49:46
-05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	123,855.29
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 123,855.29</u>

If you have any questions, please contact me at 955-0991 ext. 108 or
our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
October B

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

November 3, 2025

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: D October

Erin
Duggan

Digitally signed by
Erin Duggan
Date: 2025.11.10
11:50:17 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	10,265.35
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 10,265.35</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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D

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
D	- 1	Registration	Eventbrite	636.25	9/25/25	Visa	
D	- 2	Registration	Northstar Travel Media, LLC	5,395.00	9/10/25	12873	
D	- 3	Registration	US Sports Congress LLC	3,800.00	9/30/25	12910	
D	- 4	Carpet for tradeshow	Shepard Expo Services	434.10	9/24/25	Visa	
		Total					10,265.35
500529 - Misc Operating Supplies - item 0005				0. *			
		Total					0.00
500541 - Subscriptions & Books - item 0006				434.10 +			
				10,265.35 *+			
		Total					0.00
Balance Due							\$ 10,265.35



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

December 10, 2025

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: F **October**

**Erin
Duggan**

Digitally signed by
Erin Duggan
Date: 2025.12.10
14:00:37 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	8,766.75
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 8,766.75</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
October F

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
F	- 1	Lunch meeting	Dry Dock	68.27	10/15/25	Visa	
F	- 2	Registration	Greater Phoenix CVB	795.00	10/30/25	Visa	
F	- 3	Crowdriff Converge	Wyndham Garden	93.81	10/5/25	Visa	
F	- 4	Crowdriff Converge	Jess Bertolini	208.39	11/12/25	12956	
F	- 5	Meetingsd Made Easy	Shantel Norman	201.18	11/20/25	12972	
F	- 6	Smart Meetings Epicurean	Westin	343.21	10/29/25	Visa	
F	- 7	Smart Meetings Epicurean	Uber	46.93	10/28/25	Visa	
F	- 8	Smart Meetings Epicurean	United	40.00	10/25/25	Visa	
F	- 9	Smart Meetings Epicurean	United	40.00	10/28/25	Visa	
F	- 10	Smart Meetings Epicurean	United	531.36	9/12/25	Visa	
F	- 11	Smart Meetings Epicurean	Suzanne Hackman	136.83	11/20/25	12974	
F	- 12	Bryan Dearsley Hosted Media Trip	Art Ovation	749.44	10/26/25	Amex	
F	- 13	Bryan Dearsley Hosted Media Trip	Selva	145.33	10/23/25	Amex	
F	- 14	Bryan Dearsley Hosted Media Trip	Kelly Harb	15.34	12/4/25	12988	
F	- 15	IMEX	Marriott	1,242.64	10/10/25	Visa	
F	- 16	IMEX	Uber	25.79	10/7/25	Visa	
F	- 17	IMEX	Uber	19.47	10/7/25	Visa	
F	- 18	IMEX	Uber	39.26	10/7/25	Visa	
F	- 19	IMEX	Uber	12.63	10/8/25	Visa	
F	- 20	IMEX	Uber	16.40	10/8/25	Visa	
F	- 21	IMEX	Uber	12.45	10/9/25	Visa	
F	- 22	IMEX	Uber	20.68	10/9/25	Visa	
F	- 23	IMEX	Uber	24.58	10/9/25	Visa	
F	- 24	IMEX	Uber	57.44	10/9/25	Visa	
F	- 25	IMEX	Delta	35.00	10/6/25	Visa	
F	- 26	IMEX	Four Season	101.10	10/7/25	Visa	
F	- 27	IMEX	Sushi Samba	181.65	10/8/25	Visa	
F	- 28	IMEX	Delta	878.36	9/3/25	Visa	
F	- 29	IMEX	Shantel Norman	290.00	12/4/25	12994	
F	- 30	IMEX	Uber	31.74	10/6/25	Visa	
F	- 31	IMEX	Uber	22.38	10/7/25	Visa	
F	- 32	IMEX	Uber	13.12	10/7/25	Visa	
F	- 33	IMEX	Sushi Samba	181.65	10/8/25	Visa	
F	- 34	IMEX	Uber	30.99	10/9/25	Visa	
F	- 35	IMEX	Uber	44.91	10/9/25	Visa	
F	- 36	IMEX	Marriott Grand	928.59	10/9/25	Visa	
F	- 37	IMEX	Delta	796.79	8/13/25	Visa	
F	- 38	IMEX	Suzanne Hackman	344.04	12/4/25	13006	
		Total					8,766.75
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 8,766.75



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

December 9, 2025

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: H October

Erin
Duggan

Digitally signed
by Erin Duggan
Date: 2025.12.10
10:46:44 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	3,919.01
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 3,919.01</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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H

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
H	-1	TEAMS conference and expo	Sarasota Parking	66.00	10/17/25	Visa	
H	-2	TEAMS conference and expo	Uber	24.13	10/17/25	Visa	
H	-3	TEAMS conference and expo	Hilton	1,156.40	10/17/25	Visa	
H	-4	TEAMS conference and expo	Shepard	164.84	10/17/25	Visa	
H	-5	TEAMS conference and expo	Shepard	724.45	10/23/25	Visa	
H	-6	TEAMS conference and expo	Delta	222.96	7/15/2025	Visa	
H	-7	TEAMS conference and expo	Pete Harvey	128.00	12/4/2025	12991	
H	-8	PEAK Events Site Visit and expo	Food and Beer	75.00	10/22/25	Visa	
H	-9	PEAK Events Site Visit and expo	Toasted Mango	51.50	10/23/25	Visa	
H	-10	PEAK Events Site Visit and expo	Nate Sweetman	46.69	12/4/25	12990	
H	-11	USA Softball Annual Council	American	40.00	10/25/25	Visa	
H	-12	USA Softball Annual Council	American	40.00	10/29/25	Visa	
H	-13	USA Softball Annual Council	Lyft	44.85	10/26/25	Visa	
H	-14	USA Softball Annual Council	Uber	9.54	10/26/25	Visa	
H	-15	USA Softball Annual Council	Uber	24.69	10/26/25	Visa	
H	-16	USA Softball Annual Council	Uber	15.97	10/2/25	Visa	
H	-17	USA Softball Annual Council	Fairfield	609.43	10/29/25	Visa	
H	-18	USA Softball Annual Council	American	278.56	9/25/25	Visa	
H	-19	USA Softball Annual Council	Nate Sweetman	196.00	12/4/25	12990	
		Total					3,919.01
500529 - Misc Operating Supplies - item 0005				66.00 +			
				24.13 +			
				1,156.40 +			
				164.84 +			
		Total		724.45 +			0.00
500541 - Subscriptions & Books - item 0006				222.96 +			
				128.00 +			
				75.00 +			
		Total		51.50 +			0.00
Balance Due				46.69 +			\$ 3,919.01
				40.00 +			
				40.00 +			
				44.85 +			
				9.54 +			
				24.69 +			
				15.97 +			
				609.43 +			
				278.56 +			
				196.00 +			
				3,919.01	+		



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

January 7, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: B November

Erin Duggan

Digitally signed by Erin
Duggan
Date: 2026.01.08
17:26:37 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	7,321.75
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	\$ 7,321.75

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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B

3,950.00	+		
177.29	+		
55.00	+		
1,250.00	+		
52.55	+		
88.00	+		
137.30	+		
35.00	+		
35.00	+		7,321.75
45.98	+		
13.69	+		
12.40	+		0.00
12.46	+		
12.77	+		
10.92	+		0.00
12.95	+		
11.93	+		
564.45	+		
682.36	+		
161.70	+		
7,321.75	*+		\$ 7,321.75



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

January 20, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: B December

Erin Duggan
Digitally signed
by Erin Duggan
Date: 2026.01.24
10:16:38 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	3,739.15
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	\$ 3,739.15

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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B

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

January 23, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER

PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: D December

Erin
Duggan

Digitally signed by Erin
Duggan
Date: 2026.01.24
10:18:26 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	1,730.69
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 1,730.69</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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December

D

0. *

\$ 1,730.69

$$\begin{array}{r} 81.25 + \\ 77.24 + \\ 831.08 + \\ 623.23 + \\ 117.89 + \\ 1,730.69 + \end{array}$$



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

March 12, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: **B** **January**

Erin Duggan

Digitally signed by Erin
Duggan
Date: 2026.03.16 15:20:59
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$14,210.48 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	14,210.48
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 14,210.48</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
January B

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

March 18, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: E January

Erin
Duggan
Digitally signed
by Erin Duggan
Date:
2026.03.18
20:53:34 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$8,324.74 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	8,324.74
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 8,324.74</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

March 18, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: G January

Erin
Duggan

Digitally signed by
Erin Duggan
Date: 2026.03.18
20:52:03 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$70 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	70.00
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 70.00</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
January G

	Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002						
	Total					0.00
500420 - Postage and Freight - item 0003						
	Total					0.00
500480 - Promotional Activities - item 0004						
G	- 1	Netwoeking	FPRA	70.00	3/17/26	13103
	Total					70.00
500529 - Misc Operating Supplies - item 0005						
	Total					0.00
500541 - Subscriptions & Books - item 0006						
	Total					0.00
Balance Due						
						\$ 70.00



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

April 21, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: **B** **February**

Erin Duggan
Digitally signed
by Erin Duggan
Date: 2026.04.22
11:22:26 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$14,210.48 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	10,930.65
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 10,930.65</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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B

	Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002						
	Total					0.00
500420 - Postage and Freight - item 0003						
	Total					0.00
500480 - Promotional Activities - item 0004						
B	- 1	Event for Freelancer	Sun Served	315.51	2/20/26	Amex
B	- 2	FPRA Q2 Executive Committee	Crowne Plaza	185.00	2/28/26	Visa
B	- 3	FPRA Q2 Executive Committee	Hunter Carpenter	97.00	3/25/26	13120
B	- 4	Clicks, Content and Conversations	Eventbrite	71.21	2/6/26	Amex
B	- 5	Clicks, Content and Conversations	Sunshine Valet, LLC	10.75	2/26/26	Amex
B	- 6	Clicks, Content and Conversations	Kelly Harb	92.31	3/25/26	13121
B	- 7	Registration	Destinations Florida	1,030.00	2/20/26	Amex
B	- 8	MPI Mileage	Shantel Norman	87.73	3/25/26	13127
B	- 9	FRLA Mileage	Shantel Norman	27.62	3/25/26	13127
B	- 10	Registration	MPI Tampa Bay Chapter	45.00	2/10/26	Visa
B	- 11	MPI Tampa bay parking	Sunshine Valet, LLC	10.75	2/26/26	Visa
B	- 12	Registration	Sarasota Chamber	90.00	1/27/26	Visa
B	- 13	Registration FL Encounter	Visit Florida	4,425.00	2/2/26	Amex
B	- 14	Registration	Sarasota Chamber	90.00	2/10/26	Visa
B	- 15	Lecture series ticket	Arts and Cultural Alliance	15.00	2/3/26	Visa
B	- 16	FL Encounter	AGS Expo	2,349.67	1/23/26	Amex
B	- 17	FL Encounter	Hilton	1,302.75	2/5/26	Visa
B	- 18	FL Encounter	Shantel Norman	277.65	4/7/26	13143
B	- 19	Dallas Sales Mission	Amazon, Craftway, Silk Art, MPI	407.70	2/18/26	Visa
	Total					10,930.65
500529 - Misc Operating Supplies - item 0005						
	Total					0.00
500541 - Subscriptions & Books - item 0006						
	Total					0.00
Balance Due						\$ 10,930.65



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

April 20, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: D February

Erin
Duggan

Digitally signed
by Erin Duggan
Date: 2026.04.22
11:11:39 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$6,579.53 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	7,372.23
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 7,372.23</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
February D

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
D	-1	Registration	Sports Events and Tourism Association	2,093.00	3/10/26	13093	
D	-2	Registration	Sports ETA	1,795.00	2/19/26	13081	
D	-3	Sunshine Sports Council Innovation	Hotel Indigo	452.76	2/5/26	Visa	
D	-4	Sunshine Sports Council Innovation	Pete Harvey	545.35	2/26/26	13087	
D	-5	2026 Braves Spring Training FAM	Aloft	675.74	2/24/2026	Visa	
D	-6	2026 Braves Spring Training FAM	Aloft	675.74	2/24/2026	Visa	
D	-7	2026 Braves Spring Training FAM	Food and Beer	111.71	2/24/2026	Visa	
D	-8	2026 Braves Spring Training FAM	Bricks	134.19	2/24/26	Visa	
D	-9	2026 Braves Spring Training FAM	Nate Sweetman	46.04	4/13/26	13152	
D	-10	Luncheon	Lakewood Ranch Business Alliance	50.00	2/18/26	Visa	
D	-11	2026 Braves Spring Training FAM	Cobb Travel and Tourism	792.70	3/31/26	Visa	
		Total					7,372.23
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 7,372.23



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

April 28, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER

PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: B March

Erin
Duggan

Digitally signed
by Erin Duggan
Date:
2026.04.29
13:30:23 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$18,834.14 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services - promo	-
500420 - Postage and Freight - promo	-
500480 - Promotional Activities - promo	18,834.14
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books - promo	-
500480 - Arts & Culture Print and Broadcast	-
TOTAL	<u>\$ 18,834.14</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
March B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	-1	Media Visit - Esteban Meneses	Aloft	1,803.48	3/19/26	Amex	
B	-2	Media Visit - Esteban Meneses	Esteban Meneses	210.25	4/16/26	13159	
B	-3	Orlando Travel Media Meetup	Kelly Harb	161.68	4/16/26	13163	
B	-4	Registration	Pineapple Public Relations	1,625.00	3/25/26	13125	
B	-5	Tourism Marketing Professional	Southeast Tourism Society	1,245.00	3/25/26	13128	
B	-6	Promo item	LolaBlue	144.75	3/17/26	Amex	
B	-7	Registration	Sarasota Chamber	95.00	3/26/26	Visa	
B	-8	Registration	Northstar Travel Media	9,300.00	3/25/26	13124	
B	-9	Exhibit Booth	Florida Society of Association Executives	2,800.00	3/5/26	Amex	
B	-10	Pace Forum	Margaritaville	519.84	3/12/26	Visa	
B	-11	Pace Forum	Hunter Carpenter	224.05	4/16/26	13160	
B	-12	Pace Forum	Margaritaville	519.84	3/12/26	Visa	
B	-13	Pace Forum	Olivia Turpening	185.25	4/16/26	13166	
		Total					18,834.14
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
500480 - Arts and Culture Print and Broadcast - item 0007							
		Total					0.00
Balance Due							\$ 18,834.14

1,803.48 +
 210.25 +
 161.68 +
 1,625.00 +
 1,245.00 +
 95.00 +
 144.75 +
 9,300.00 +
 2,800.00 +
 519.84 +
 224.05 +
 519.84 +
 185.25 +
 18,834.14 *+



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

May 5, 2026

To: Sydney Gamboa
Sarasota County Government

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: G March

PURCHASE ORDER
PO260651

Erin
Duggan

Digitally signed
by Erin Duggan
Date: 2026.05.07
11:35:44 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$5,943.48 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services - promo	-
500420 - Postage and Freight - promo	-
500480 - Promotional Activities - promo	5,943.48
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books - promo	-
500480 - Arts & Culture Print and Broadcast	-
TOTAL	<u>\$ 5,943.48</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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March

G

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

May 27, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: B April

Erin
Duggan
Digitally signed
by Erin Duggan
Date:
2026.05.28
10:23:43 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$24,743.53 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services - promo	-
500420 - Postage and Freight - promo	-
500480 - Promotional Activities - promo	24,743.53
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books - promo	-
500480 - Arts & Culture Print and Broadcast	-
TOTAL	<u>\$ 24,743.53</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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B

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

May 27, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: D April

Erin Duggan
Digitally signed
by Erin Duggan
Date: 2026.05.28
10:20:30 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$13,100.37 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	13,100.37
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 13,100.37</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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D

0. *

503.97	+
80.00	+
39.04	+
44.79	+
902.52	+
528.40	+
296.65	+
10,705.00	+
13,100.37	+



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 2, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: H April

**Erin
Duggan**

Digitally signed by
Erin Duggan
Date: 2026.06.15
12:00:05 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$1,175.21 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	1,175.21
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 1,175.21</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable

Purpose			Vendor	Amount	Date Paid	Check #
500410 - Communications Services - item 0002						
		Total				0.00
500420 - Postage and Freight - item 0003						
		Total				0.00
500480 - Promotional Activities - item 0004						
H	- 1	Sports ETA Symposium	Lyft	33.18		
H	- 2	Sports ETA Symposium	Harrahs	802.74		
H	- 3	Sports ETA Symposium	Delta	241.29		
H	- 4	Sports ETA Symposium	Nate Sweetman	98.00		
		Total				1,175.21
500529 - Misc Operating Supplies - item 0005						
		Total				0.00
500541 - Subscriptions & Books - item 0006						
		Total				0.00
Balance Due						
						\$ 1,175.21

0. *

$$\begin{array}{r} 33.18 + \\ 802.74 + \\ 241.29 + \\ 98.00 + \\ 1,175.21 \end{array} \quad \begin{array}{l} + \\ + \\ + \\ + \\ *+ \end{array}$$



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 22, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: B May

Erin
Duggan

Digitally signed by
Erin Duggan
Date: 2026.06.23
11:49:33 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$27,002.48 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services - promo	-
500420 - Postage and Freight - promo	-
500480 - Promotional Activities - promo	27,002.48
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books - promo	-
500480 - Arts & Culture Print and Broadcast	-
TOTAL	<u>\$ 27,002.48</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

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Visit Sarasota County Reimbursable
May B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	- 1	Gov Conf Registration	Visit Florida	1,290.00	5/26/26	Visa	
B	- 2	Gov Conf Registration	Visit Florida	645.00	5/26/26	Amex	
B	- 3	Flagler Award Entries	Visit Florida	300.00	5/29/26	Amex	
B	- 4	Destinations FL Marketing Summit	Jess Bertolini	55.68	6/1/26	13244	
B	- 5	Destinations FL Marketing Summit	Kelly Harb	83.74	6/18/26	13255	
B	- 6	IPW	Renaissance Hotel	345.64	5/19/26	Amex	
B	- 7	IPW	Kelly Harb	362.96	6/18/26	13255	
B	- 8	VIP Guest meeting	Arts and Central	36.20	5/15/26	Amex	
B	- 9	IPW Booth	Visit Florida	16,000.00	12/4/25	13004	
B	- 10	VF Destination Pickleball Tournament	Citizen	226.10	5/4/26	Visa	
B	- 11	VF Destination Pickleball Tournament	Uber	34.43	5/4/26	Visa	
B	- 12	VF Destination Pickleball Tournament	Uber	11.44	5/4/26	Visa	
B	- 13	VF Destination Pickleball Tournament	Uber	31.27	5/4/26	Visa	
B	- 14	VF Destination Pickleball Tournament	Southwest	495.41	4/30/26	Visa	
B	- 15	VF Destination Pickleball Tournament	Shantel Norman	62.00	5/27/26	13230	
B	- 16	Registration	Florida Society Association Executives	935.00	5/14/26	Amex	
B	- 17	Connect Marketplace	Tarsus LLC	6,000.00	5/27/26	13232	
B	- 18	Awards Luncheon	Eventbrite	87.61	4/28/26	Visa	
		Total		1,290.00 +			27,002.48
500529 - Misc Operating Supplies - item 0005							
				645.00 +			
				300.00 +			
				55.68 +			
				83.74 +			
		Total		345.64 +			0.00
500541 - Subscriptions & Books - item 0006							
				362.96 +			
				36.20 +			
		Total		16,000.00 +			0.00
500480 - Arts and Culture Print and Broadcast - item 0007							
				226.10 +			
				34.43 +			
				11.44 +			
		Total		31.27 +			0.00
Balance Due							
				495.41 +			\$ 27,002.48
				62.00 +			
				935.00 +			
				6,000.00 +			
				87.61 +			
				27,002.48 +			



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 23, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: D May

Erin
Duggan
Digitally signed
by Erin Duggan
Date: 2026.06.23
16:25:50 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$12,436.26 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	12,436.26
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 12,436.26</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
May D

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
D	-1	Sponsorship	CSCAA Treasurer	3,000.00	3/17/26	13102	
D	-2	CSCAA Annual Meeting	Lyft	19.74	5/4/26	Visa	
D	-3	CSCAA Annual Meeting	Lyft	5.98	5/5/26	Visa	
D	-4	CSCAA Annual Meeting	Lyft	15.98	5/5/26	Visa	
D	-5	CSCAA Annual Meeting	Loews Hotel	440.04	5/5/2026	Visa	
D	-6	CSCAA Annual Meeting	Delta	488.40	2/10/2026	Visa	
D	-7	CSCAA Annual Meeting	Nate Sweetman	186.00	6/1/2026	13245	
D	-8	17th Street Regional Park FAM	Art Ovation	190.97	5/20/26	Visa	
D	-9	17th Street Regional Park FAM	Art Ovation	381.94	5/21/26	Visa	
D	-10	17th Street Regional Park FAM	Art Ovation	381.94	5/21/26	Visa	
D	-11	17th Street Regional Park FAM	Bricks	343.98	5/19/26	Visa	
D	-12	17th Street Regional Park FAM	Leftys	297.36	5/20/26	Visa	
D	-13	17th Street Regional Park FAM	Florence	219.70	5/20/26	Visa	
D	-14	17th Street Regional Park FAM	Southwest	253.20	4/17/26	Visa	
D	-15	17th Street Regional Park FAM	Nate Sweetman	136.03	6/22/26	13266	
D	-16	Connect Marketplace	Tarsus LLC	6,000.00	5/27/26	13232	
D	-17	Flagler Award entry	Visit Florida	75.00	5/27/26	Visa	
		Total					12,436.26
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 12,436.26

3,000.00 +
 19.74 +
 5.98 +
 15.98 +
 440.04 +
 488.40 +
 186.00 +
 190.97 +
 381.94 +
 381.94 +
 343.98 +
 297.36 +
 219.70 +
 253.20 +
 136.03 +
 6,000.00 +
 75.00 +
 12,436.26 *+



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 25, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER
PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: F May

Erin
Duggan
Digitally signed
by Erin Duggan
Date:
2026.06.30
07:26:23 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$1,945.90 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services - promo	-
500420 - Postage and Freight - promo	-
500480 - Promotional Activities - promo	1,945.90
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books - promo	-
500480 - Arts & Culture Print and Broadcast	-
TOTAL	<u>\$ 1,945.90</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

	Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002						
Total						0.00
500420 - Postage and Freight - item 0003						
Total						0.00
500480 - Promotional Activities - item 0004	F -1 Freelancer	Terry Ward	236.30	6/22/26	13279	
F -2 IPW	Renaissance Hotel	908.52	5/20/26	Visa		
F -3 IPW	Uber	23.98	5/20/26	Visa		
F -4 IPW	Uber	26.28	5/20/26	Visa		
F -5 IPW	Expedia	256.80	5/20/26	Visa		
F -6 IPW	Suzanne Hackman	479.02	6/22/26	13284		
F -7 Networking Breakfast	North Port Area Chambers	15.00	5/27/26	Visa		
Total			0 • *			1,945.90
500529 - Misc Operating Supplies - item 0005			236•30 +			
Total			908•52 +			
500541 - Subscriptions & Books - item 0006			23•98 +			0.00
Total			26•28 +			
500480 - Arts and Culture Print and Broadcast - item 0007			256•80 +			
Total			479•02 +			
Balance Due			15•00 +			0.00
			1,945•90 *†			\$ 1,945.90



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 30, 2026

To: Sydney Gamboa
Sarasota County Government

PURCHASE ORDER

PO260651

From: Erin Duggan, President & CEO
Re: Reimbursement for Contract No. 2025-106
Invoice #: **B** **June**

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices in the amount of \$7,368.81 and that all costs claimed have been incurred for services rendered in accordance with the contract between Sarasota County and VISIT SARASOTA COUNTY (Contract No. 2025-106). All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services - promo	-
500420 - Postage and Freight - promo	-
500480 - Promotional Activities - promo	7,368.81
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books - promo	-
500480 - Arts & Culture Print and Broadcast	-
TOTAL	<u>\$ 7,368.81</u>

If you have any questions, please contact me at 955-0991 ext. 108 or our VP of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
June B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410	-	Communications Services - item 0002					
		Total					0.00
500420	-	Postage and Freight - item 0003					
		Total					0.00
500480	-	Promotional Activities - item 0004					
			FPRA	1,050.00			
			HSMAI	102.80			
			Incentive Live	1,187.60			
			STS Marketing College	968.12			
			Dolphin Transportation	2,389.69			
			Delta	546.80			
			Renuka Christoph	642.80			
			PCMA	481.00			
		Total					7,368.81
500529	-	Misc Operating Supplies - item 0005					
		Total					0.00
500541	-	Subscriptions & Books - item 0006					
		Total					0.00
500480	-	Arts and Culture Print and Broadcast - item 0007					
		Total					0.00
Balance Due							\$ 7,368.81