



Board of Directors Meeting

May 14th at 8:30 a.m.

MINUTES

BOARD MEMBERS PRESENT:

Chair John LaCivita, Secretary/Treasurer Wes Santos, Hon. Tom Knight, Susie Bowie, Stacey Corley, Cindy Moore, Mike Quillen, Jason Samson, **Ex Abs:** Vice Chair Tim Self, Past Chair Richard Russell, Kim Farrell, Mark Sherwin and Heather Van Wie

STAFF PRESENT:

Erin Duggan, Andrea Hunt, Kelly Harb, Pete Harvey, Suzanne Hackman, Hunter Carpenter, and Camille Seabrook;
Guest- GOSH PR

Board Meeting called to order at 8:30 AM by Chair John LaCivita

Consent Agenda

JL called for a motion to approve the Consent Agenda. Comm. Knight moved to approve the motion. Mike Quillen seconded the motion. All agreed; the motion passed.

VSC Moment- Spring 2026 Satellite Media Tours

Kelly M. Harb, CMP, VP of Marketing & Communications, gave a recap of the recent SMT hosted at MOTE SEA

Financials

Director of Finance, Andrea Hunt reviewed the February and March 2026 financial statements. Andrea added the notes below:

- Both months' net incomes are \$30,136 and \$10,500 respectively. Currently at \$44k YTD surplus
- Focus on March
 - County receivables appear high, but it does include \$1.5 billion owed to Concession. County funded that in April
- Monitoring the budget since we are at the 6th month mark. Working with staff, if there are any funds we should pivot to another project etc.
- AR/County collections are current, one packet from Jan still o/s. Working with count to determine the needs. Just packed last night.
- Submitted the Q2 report to County this week- due 5/15 so we are in compliance.

JL called for a motion to approve the February and March 2026 Financials. Mike Quillen moved to approve the motion. Stacey Corley seconded the motion. All agreed; the motion passed.

VSC Quarterly Report FY26 Q2 Presentation

The presentation was sent to the Board prior to the meeting.

GOSHPR Presentation

Kelly M. Harb, CMP, VP of Marketing & Communications introduced Dru Bryan, GOSHPR to discuss the 'Approach to Destination Storytelling'.

VSC FY27 Scope and Budget Presentation:

Erin Duggan, VSC President & CEO reviewed the slides for the FY27 Scope and Budget. Discussion: Board members inquired about the reserved funds- What are they used for? How will VSC handle an increase in funding, if granted? How can the Board assist VSC increase the guarantee for Reserve Funding?

JL called for a motion to approve the FY27 Scope and Budget. Susie Bowie moved to approve the motion. Jason Samson seconded the motion. All agreed; the motion passed.

President & CEO Report

Erin Duggan reviewed slides for the March 2026 Staff Reports, Partner Dashboard, and Miles Sales Report (March and April) with Board Members. VSC Staff also presented a recap of the 2026 Sr PGA Championship. Board members inquired about the post-event numbers. Erin advised that DSG is currently combing through numbers to present a cleaner picture for Sarasota County.

Approval of New Partners-

JL called for a motion to approve the March 2026 New Partners. Mike Quillen moved to approve the motion. Susie Bowie seconded the motion. All agreed; the motion passed.

VSC Board Meeting ended at 9:43AM.