

## PARTNER WITH SARASOTA'S TOP INDUSTRY: TOURISM & HOSPITALITY

#### **ABOUT VISIT SARASOTA COUNTY**

### **OVER 500**

PARTNER BUSINESSES AND ASSOCIATIONS

95% of partners would recommend our partnership to a friend or colleague.

#### **MARKETING REACH**

80,000
VISITORS GUIDES
PUBLISHED ANNUALLY

5,000,000
WEBSITE VISITS
ANNUALLY

49,000+
LEISURE E-NEWS
SUBSCRIBERS

129,000+ SOCIAL REACH (INSTAGRAM + FACEBOOK)

#### **PARTNER OPPORTUNITIES**

12+

PARTNER COFFEES AND AFTER HOURS EVENTS A YEAR

900,000+

PARTNER REFERRALS

PER YEAR

2
SIGNATURE EVENTS

**DIGITAL VISIBILITY**DIGITAL LISTING, EXCLUSIVE ABILITY
TO UPLOAD DEALS, & MORE

JOINVSC.COM

LEARN MORE: PARTNERSHIP@VISITSARASOTA.COM



# TOURISM PARTNERSHIP BENEFITS

TAP INTO SARASOTA'S TOURISM INDUSTRY

#### YOU'RE IN THE RIGHT PLACE IF YOU ARE:

An attraction, transportation, restaurant, arts/culture, outdoor, retail/shopping, or thing to do who seeks business to business and business to consumer opportunities

#### **NETWORKING OPPORTUNITIES**

- Free networking events monthly
- Invitations to professional development events
- Invitations to signature events at partner rate

#### MARKETING AND PROMOTIONS

- Listing on visitsarasota.com
- Listing in consumer and relocation versions of visitor guide
- Rack card space at visitor center
- VSC e-newsletter and industry communications

#### **SALES AND PR**

- 20% off paid marketing
- · Link to website if in VSC content
- Invitations for tradeshows/PR events

#### **ANNUAL DUES**

\$465

(ONE-TIME PROCESSING FEE \$25 FIRST YEAR ONLY)



**CONTACT US:** 

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**Apply Today!**