

2025 Partner Advertising & Co-op Opportunities



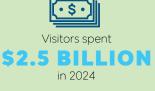


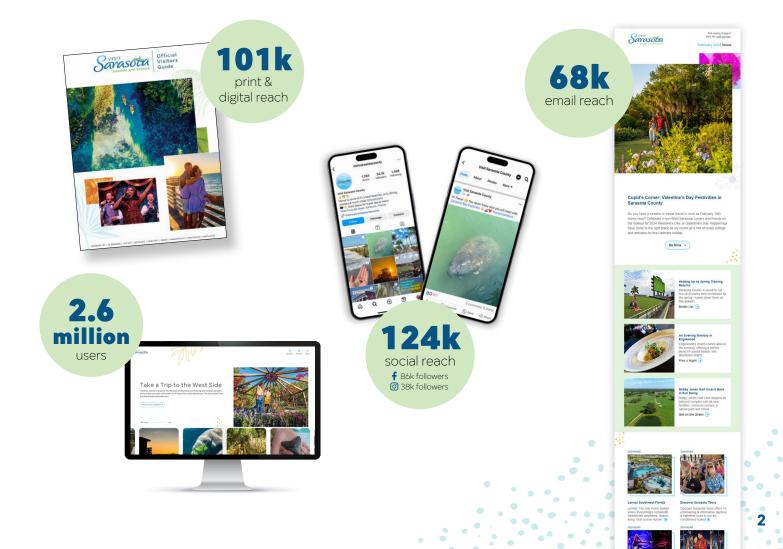


Sarasota County Visitor Insights

Reach Travelers Who Are Interested in Visiting Sarasota County







Opportunities At a Glance

Program	Rate	Page
Featured Listing	\$1,025	4
Native Advertising	\$525 - \$7,250 (depending on impressions)	5
Custom Content	\$3,100	6
Enewsletter Spotlight	\$775	7
Custom Enewsletter	\$4,095	8
Social Media Takeover	\$525	9
Lead Generation	\$2 (per lead, with a 200-lead minimum)	10
Savor Sarasota Package	\$525	11
Visitors Guide	\$650 - \$13,015	12
Relocation Services Brochure	\$3,100	13
Sarasota County Map	\$525	14
Kids' Activity Page	\$500	15
VISIT FLORIDA Display Ad	\$5,000 (per 2-month campaign)	16
Targeted Emails	\$1,000 - \$5,000	17

To participate, contact:

Andy Roberts Travel Media Sales & Marketing Executive 941-342-2429 Sales@VisitSarasota.org



Visit Sarasota County internal contact:

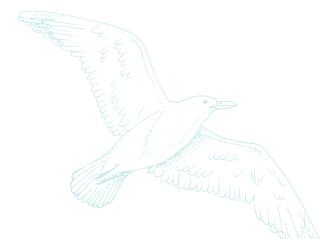
Kelly Harb Vice President of Marketing & Communications 941-702-0124 KHarb@VisitSarasota.org



Featured Listing on VisitSarasota.com

This program places your business listing at the top of its category page on VisitSarasota.com for an entire year, ensuring visitors see you first when planning and booking trips. Featured listings are differentiated from free listings with a highlight and label, increasing their visibility and engagement.

<image/> <image/> <section-header></section-header>	<section-header><section-header><complex-block></complex-block></section-header></section-header>
FEATURED LISTING INCLUDES: • Premium placement at top of listings grid • "Featured" label • One click takes user directly to advertiser's website	<image/> <section-header><complex-block><complex-block><complex-block><complex-block><complex-block><complex-block><complex-block></complex-block></complex-block></complex-block></complex-block></complex-block></complex-block></complex-block></section-header>



Rate

Featured Listing on VisitSarasota.com (12 months)

\$1,025

Native Advertising on VisitSarasota.com

Styling advertising like the content on VisitSarasota.com drives high click-through rates, resulting in more users visiting your website. You supply a photo and the desired copy, and we target your content to an audience of travelers showing interest in visiting Sarasota County.





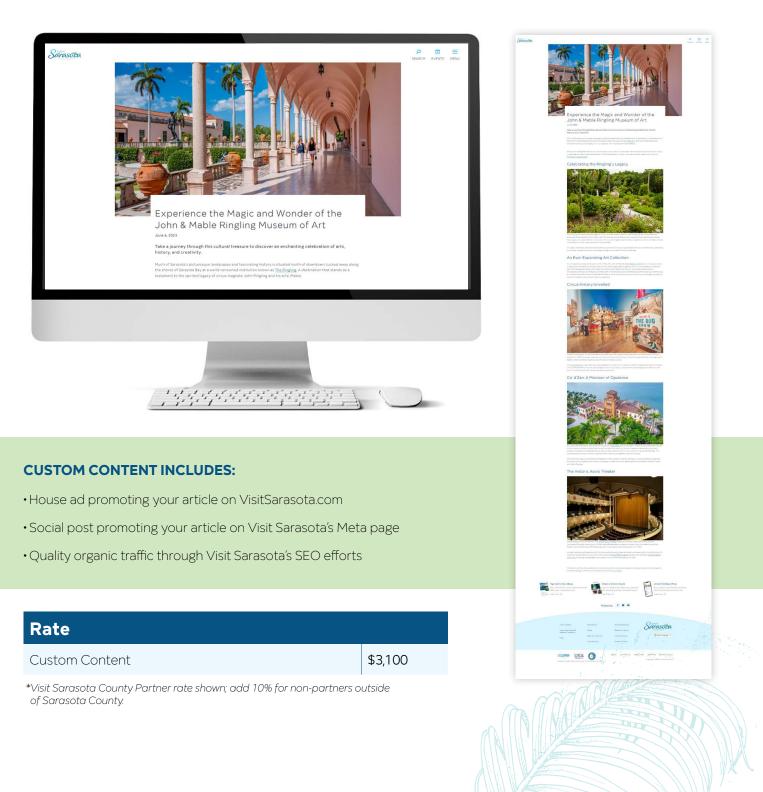
NATIVE ADVERTISING INCLUDES:

- Targeted, impression-based buys
- Monthly reports available upon request
- One click takes user directly to advertiser's website

Total Impressions	Rate
25,000	\$525
100,000	\$1,850
300,000	\$4,950
500,000	\$7,250

Custom Content on VisitSarasota.com

Leverage the expertise of our editorial team, who will write an article featuring your business. Your custom content will be featured on VisitSarasota.com for at least one year, and you can use it as you choose indefinitely.



Monthly Enewsletter Spotlight

Visit Sarasota's enewsletter is sent to more than 49,000 consumers monthly who have opted in to stay up-to-date on the happenings of their favorite destination. Reach this audience in the midst of planning with a message that links right to your website.



ENEWSLETTER SPOTLIGHT INCLUDES:

- Your photo and message designed to look like editorial content
- Clicks directly to your website
- Reporting available upon request

Rate

Monthly Enewsletter Spotlight

\$775

*Visit Sarasota County Partner rate shown; add 10% for non-partners outside of Sarasota County.



Circus Arts Conservatory

Circus Sarasota 2024 offers thrills, chills & laughs aplenty for all ages. Feb 16–March 10. Ulla Searing Big Top at NBP. →

Feb 16 – 18, 2024 26th Annual Thunder By The Bay Music & Motorcycle Festival Learn More

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Custom Enewsletter

This option dedicates an entire enewsletter to your business or event, driving all enewsletter clicks to your website. The enewsletter is sent to Visit Sarasota's subscribers in a branded template featuring a single message that's all about you.

Visit Sarasota's custom newsletters average

74.09%

open rate vs. industry avg of 20.44%

2.71% click rate vs. industry avg of 2.25%



Not seeing images? View the <u>web version</u>.





- 100% share of voice
- Deployment date of your choosing (depending on availability)
- Thorough reporting

Rate

Custom Enewsletter

\$4,095

Social Media Takeover

Reach Visit Sarasota's Meta and Instagram followers – a combined audience of more than 118,000 travelers interested in the destination-with your dedicated message.





62 likes visitsaras

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SOCIAL MEDIA TAKEOVER INCLUDES:

- Your photo and content
- Ability to be more casual and conversational with social media users
- Ideal audience for outdoors outfitters and local arts groups

Rate	
Social Media Takeover	\$525

Lead Generation

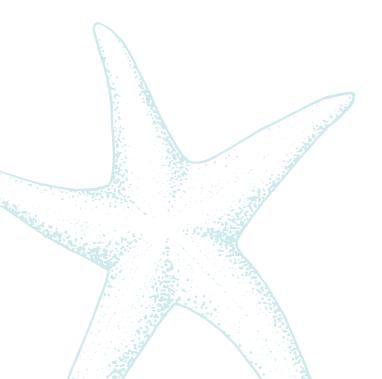
Grow your opt-in database with our Lead Generation program by getting access to a highly qualified audience that's already signaled their intent to travel to Sarasota County.

HOW IT WORKS:

- 1. When a user orders a guide from our website or signs up to receive our enewsletter, they are then taken to a confirmation page.
- **2.** There, users are able to choose to receive info from any mix of participating partners.
- **3.** Upon making their selections, the user immediately receives an auto-generated email from the partner and you, in turn, receive weekly leads for your fulfillment.

Leads Rates	Per-Lead Minimun
\$2 per lead	200 leads

*Must be a Visit Sarasota Partner to participate.



Thank You!

Thank you for your submission. While we fulfill your request, please continue to check out our site for all there is to do in Sarasota County!

Offers from Visit Sarasota's Tourism Partners

We'd like to offer you the opportunity to receive travel information and offers from a selection of Visit Sarasota's tourism partners. Select the boxes for the information you'd like to receive and click the "Complete Your Request" button at the bottom of the page.

Sarasota's Tourism Partners

BUSINESSES*

Are You Planning Your Sarasota Vacation?-



The Coastal Concierge Experience a stress-free Sarasota vacation with The Coastal Concierge! Say goodbye to endless online research, our local team ensures an easy experience offering 250+ services, insider tips and personalized tiltneraries. Your vacation, your way—let us be your local guide. Enjoy the best of Sarasota with The Coastal Concierce!

Florida Studio Theatre: Sarasota's Theatre-



Florida Studio Theatre From the latest Broadway & Off-Broadway plays, musical revues, and new works to improv, Children's Theatre, and more, there's truly something for everyone at Florida Studio Theatre. Hip and historical, entertaining and challenging, we are the theatre where the street meets the elite — where everyone is welcome to engage in the art of theatre.



Tony is a 4th generation Floridian with 22 years of Local Real Estate experience helping people buy or sell their property. Areas of expertise include New Homes, Residential, Investment & Commercial Real Estate. Let me help you with my broad and market specific knowledge.

U What Do You Need To Know About Moving to



Berkshire Hathaway Home Services Florida Realty Susan Phelps is a 10+ year Sarasota and Manatee County relocation, new home and listings real estate specialist. As a Florida native and Sarasota resident for more than 35 years, clients receive broad based knowledge as well as specific market expertise about the area and region to help them fine their ideal home, or as a seller, the right buyer. Does Your Financial Advisor Live in Sarasota?-JL Bainbridge-



We are a fee-only family wealth management firm with flexible minimums located at 1582 Main Street in Sarasota. For over 40 years, we've provided investment, retirement, and estate planning to generations of clents. Please visit us for your free financial planning and portfolio review.

Our Experience Will Work For You!-



Deborah & Dick Miller Team RE/MAX Platinum Realty

LIST • SELL • BUY • REFER Deborah Miller, PLLC, Realtor and Dick Miller, Realtor, Team Leader, provide you with 'SERVICE ABOVE OURSELVES' Call Today-941-375-5000. Resale Specialists & New Construction, RE/MAX Platinum Realty Offices: Siesta Key, Downtown Sarasota, Lakewood Ranch, Osprey/Nokomis, Venice Island/Venice, Wellen Park/West Villages.

Vacation then relocation. Let us help with that!-



Silva | Stafford House of Sarasota With a proven track record of working with vacation and second home buyers, we'll navigate the complexities of the Sarasota real estate market with your best interest in mind. We take on investment purchases, work with buyers to match them with their perfect home and experity negotiate to secure the property – even in difficult market conditions.

Savor Sarasota Package

In honor of the 20th anniversary of Savor Sarasota Restaurant Week, happening for the first 20 days of June this year, receive an enhanced listing on SavorSarasota.com and a one-day takeover of Visit Sarasota County's Meta and Instagram channels.

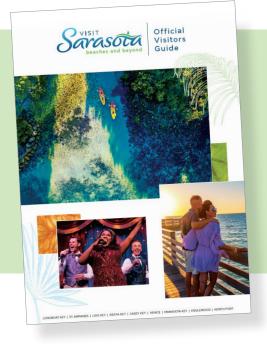


Rate	
Savor Sarasota Package	\$525



Visit Sarasota Official Visitors Guide

THE publication travelers turn to when planning their visits to Sarasota County, helping them decide where to dine, shop, play and stay while here. Maximize your advertising dollars within proven, targeted markets and purchase your placement today!



DISTRIBUTION CHANNELS:

- Visitor Information Centers
- Visitor Information Vehicle
- Sarasota Bradenton
 International Airport
- Sporting Events
- Meeting planner requests & AAA offices

- Trade Shows
- Wedding, reunion, relocation and meeting attendee packages
- Available by request at 941-706-1253
- Digitally at VisitSarasota.com

Rates

1/2 Page	\$4,095
1/4 Page	\$2,075
Highlighted Photo Listings (Limited Availability)	\$650

Premium Positions

2-Page Spread	\$13,015
Full Page	\$6,850
Inside Front Cover	\$8,735
Inside Back Cover	\$8,320
Back Cover	\$8,885



Relocation Services Brochure

It isn't unusual for visitors to the Sarasota area to turn into short- and even long-term residents, and this brochure puts you in front of those consumers seeking Relocation Services.



RELOCATION SERVICES BROCHURE FEATURES:

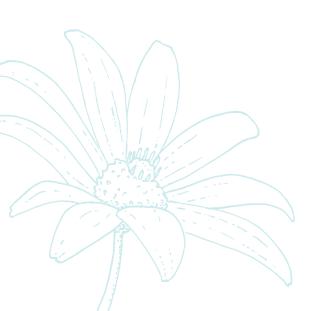
- 100% share-of-voice advertising
- Full back-cover advertisement
- Distribution to a highly qualified audience of consumers opting into Relocation Services information from Visit Sarasota

Rate

Back Cover

\$3,100

*Visit Sarasota County Partner rate shown; add 10% for non-partners outside of Sarasota County.





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813-543-9669 - booking@luxurytransporttampa.com limotpa.biz National Charter Bus Tampa 2313 W Violet St, Tampa, FL 33603 813-328-8085 - info@nationalbuscharter.com

Price 4 Limo Sarasota Serving Sarasota County 866/265/3479 information@price4limo.com price4limo.com/locations/florida/charter-bus-saras Sarasota Bradenton Intl. Airport 6000 Airport Cr; Sarasota FJ: 82423

hyarq.com Sarasota County Area Transit (SCAT) 5303 Pinkney Ave, Sarasota, FL 34233 941-861-5000 - witheeler@scgov.net sscgovnet/treeze Sarasota Trolley & Transportation, INC Serving Sarasota County

WELLNESS & SPA Conquer Your Fear of Water Serving Sarasota County 941-921-6420 - melon@miracleswimming.co

CORESRO 1075 S Euclid Ave, Sarasota, FL 34237 941-955-8194 - contact@coresrq.org + coresrq.org Mandala Med-Spa & Yoga Shala 1715 Stückney Ponit RQ Sarasota, FL 34231 941-927-2278 - spa@mandalamedspa.com mandalamed.rse.com

Parkinson Place Center 5969 Cattlenidge Bivd, 1100, Sarasota, FL 34232 941-893-4188 - mali@parkinsonplace.org parkinsonplace.org Shining Massage & Facial Clinic 3900 Clark Rd, #C2, Sarasota, FL 34233 941-877-668 - info@shiningmassage.com

ningmassage.com e Retreat Sarasota 110 Fruitville Rd, Sarasota, FL 34240 142 0020.com



Visitor Information Centers

Stop by one of our OFFICIAL VISITOR INFORMATION CENTERS or call/text us at **941-706-1253** to learn about all there is to see and do in the area. **) Downtown Sarasota** 1945 Fruitville Rd, Sarasota, FL 34236

Sarasota Bradenton International Airport (Baggage Claim area) 6000 Airport Cir, Sarasota, FL 34243

Venice 597 S. Tamiami Trl, Venice, FL 34285



Find us on: 🛉 🕑 🛅 🞯

Download the Visit Sarasota App available on iTunes and Google Play

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Sarasota County Map

Reach in-market visitors by featuring your business on maps distributed inside our Visitor Information Centers. This navigable map includes key beaches, cities, landmarks and shopping districts throughout the Sarasota area.

SARASOTA COUNTY MAP FEATURES:

- Ads on front of map only
- Limited to 8 advertisers
- Full-color advertisement with your photo and messaging

Rate	
Мар	\$525







Kids' Activity Page

New this year, this piece welcomes kids (and their grown-ups) to the Sarasota area with picture games and word puzzles, giving you the opportunity to appeal to a captive audience with your special offer or message.



KIDS' ACTIVITY PAGE FEATURES:

- Limit of 4 advertisers
- Full-color photo with your custom headline and copy
- · An editorial design to encourage engagement

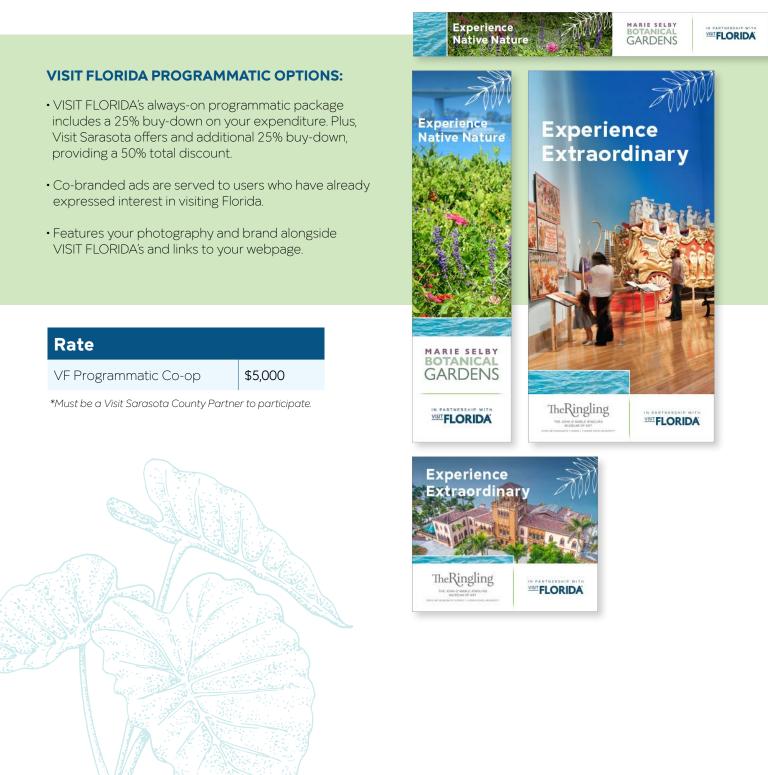
Rate

Nate	
Kids' Activity Page	\$500



Co-op Marketing Program: VISIT FLORIDA Display Ad Program

Participate in Visit Sarasota's cooperative marketing program and receive premium space in digital advertising targeted to highly qualified audiences of travelers interested in exploring Florida.



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Co-op Marketing Program: Targeted Emails by Audience

Targeted emails have been so successful in past years that this year we've expanded the program to offer even more audiences. This year's partnership offers custom email lists for Leisure, Meetings & Groups, Sports, and Relocation consumers.

AUDIENCE BREAKDOWNS:

Leisure: Couples, Families, Weekend Getaways, Nature Enthusiasts, Beachgoers, Vacation/Travel Intenders, Foodies, Arts/Culture Enthusiasts, Empty Nesters

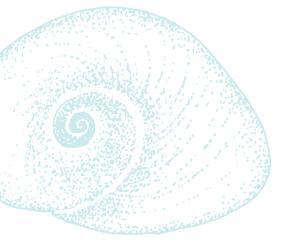
Meetings: C-Level Executives, Business Owners, Business Decision-Makers, Meeting/Event Planners

Sports: C-Level Executives, Business Owners, Business Decision-Makers, Sports Planners/Coaches

Relocation: Remote Workers, Previous Visitors, Retirees, Military/College Grads

Package Levels

500,000 Email Sends	\$10,000 (\$5,000 VSC + \$5,000 Partner)
250,000 Email Sends	\$5,000 (\$2,500 VSC + \$2,500 Partner)
100,000 Email Sends	\$2,000 (\$1,000 VSC + \$1,000 Partner)





Voco Sarasota Features and Amenities

- Spacious guest rooms Wi-Fi
 - Offshore tapas and wine bar

 - On-site fitness center Mini refrigerator in every guest room Nespresso coffee maker in every guest room
 - Filtered water station on each floo
 - 1,190 square feet of meeting space Full-size outdoor heated pool Complimentary use of bicycles, beach chairs
- nd beach umbrellas