



LONGBOAT KEY | ST. ARMANDS | LIDO KEY | SIESTA KEY | CASEY KEY
VENICE | MANASOTA KEY | ENGLEWOOD | NORTH PORT

Florida Statute 288.1226 (13)(c)



June 30, 2023

Florida Office of the Governor
Florida Senate
Florida Speaker of the House

Re: Florida Statute 288.1226 (13)(c)

Dear Governor DeSantis, Senator Passidomo, and Speaker Renner:

Please accept this letter and enclosed report as Visit Sarasota County's partner financial submission per Florida Statute 288.1226(13)(c).

If you need additional information, please feel free to contact me directly.

Sincerely,

A handwritten signature in black ink, appearing to read "Virginia J. Haley".

Virginia J. Haley, CDME
President
vhaley@visitsarasota.com

COMBINED FINANCIAL STATEMENTS

**SARASOTA CONVENTION AND
VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

September 30, 2022 and 2021



CONTENTS

	<u>PAGE</u>
Independent Auditor's Report -----	1-2
Combined Statements of Financial Position -----	3
Combined Statements of Activities and Changes in Net Assets -----	4
Combined Statements of Functional Expenses -----	5-6
Combined Statements of Cash Flows -----	7
Notes to Combined Financial Statements-----	8-14



January 19, 2023

Board of Directors
Sarasota Convention and Visitors Bureau, Inc. and Affiliate
d/b/a Visit Sarasota County
Sarasota, Florida

Independent Auditor's Report

Opinion

We have audited the accompanying combined financial statements of Sarasota Convention and Visitors Bureau, Inc. and Affiliate d/b/a Visit Sarasota County (the Organization), which comprise the combined statements of financial position as of September 30, 2022 and 2021, and the related combined statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the combined financial statements.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Sarasota Convention and Visitors Bureau, Inc. and Affiliate d/b/a Visit Sarasota County as of September 30, 2022 and 2021, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Sarasota Convention and Visitors Bureau, Inc. and Affiliate d/b/a Visit Sarasota County and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Sarasota Convention and Visitors Bureau, Inc. and Affiliate d/b/a Visit Sarasota County's ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Sarasota Convention and Visitors Bureau, Inc. and Affiliate d/b/a Visit Sarasota County's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Sarasota Convention and Visitors Bureau, Inc. and Affiliate d/b/a Visit Sarasota County's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Hill, Barth & King LLC

Certified Public Accountants

COMBINED STATEMENTS OF FINANCIAL POSITION

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

September 30, 2022 and 2021

	<u>2022</u>	<u>2021</u>
<u>ASSETS</u>		
<u>CURRENT ASSETS</u>		
Cash and cash equivalents	\$ 753,145	\$ 690,715
Accounts receivable	25,058	17,946
Income tax refund receivable	42,838	0
Due from Sarasota County	623,741	415,692
Prepaid expenses	110,093	77,964
TOTAL CURRENT ASSETS	<u>1,554,875</u>	<u>1,202,317</u>
 <u>PROPERTY AND EQUIPMENT - NOTE B</u>	 24,482	 37,762
 <u>OTHER ASSETS</u>		
Deposits	11,375	11,375
TOTAL ASSETS	<u>\$ 1,590,732</u>	<u>\$ 1,251,454</u>
 <u>LIABILITIES AND NET ASSETS</u>		
<u>CURRENT LIABILITIES</u>		
Accounts payable	\$ 304,412	\$ 63,742
Accrued payroll and benefits	53,145	58,964
Other accrued expenses	0	53
Deferred revenue	168,118	126,736
TOTAL CURRENT LIABILITIES	<u>525,675</u>	<u>249,495</u>
 <u>DEFERRED COMPENSATION</u>	 16,971	 16,971
 <u>NET ASSETS</u>		
Without donor restrictions	1,048,086	984,988
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 1,590,732</u>	<u>\$ 1,251,454</u>

See accompanying notes to combined financial statements

COMBINED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

Years ended September 30, 2022 and 2021

	<u>2022</u>	<u>2021</u>
<u>REVENUE</u>		
Management services	\$ 1,060,500	\$ 800,000
Membership dues and related income	356,094	325,745
Visitor guide	170,274	0
Special events	31,715	0
Co-op advertising	0	13,750
CARES Act Funding - NOTE H	0	110,943
Paycheck Protection Program income - NOTE I	0	273,292
Other income	71,124	14,432
TOTAL REVENUE	<u>1,689,707</u>	<u>1,538,162</u>
<u>EXPENSES</u>		
Program services	1,376,323	1,257,689
Membership development	99,357	58,093
Management and general	150,929	142,327
TOTAL EXPENSES	<u>1,626,609</u>	<u>1,458,109</u>
INCREASE IN NET ASSETS	<u>63,098</u>	<u>80,053</u>
<u>NET ASSETS</u>		
Beginning of year	984,988	904,935
End of year	<u>\$ 1,048,086</u>	<u>\$ 984,988</u>

See accompanying notes to combined financial statements

COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

Year ended September 30, 2022

	<u>Program Services</u>	<u>Membership Development</u>	<u>Management and General</u>	<u>Total</u>
<u>EXPENSES</u>				
Advertising and promotion	\$ 62,790	\$ 0	\$ 6,977	\$ 69,767
Bank fees	0	0	3,556	3,556
Depreciation	22,001	0	2,445	24,446
Dues and subscriptions	2,770	0	308	3,078
Insurance	5,852	0	650	6,502
Licenses and fees	0	0	309	309
Loss on disposal of assets	0	0	1,042	1,042
Meetings	3,359	0	373	3,732
Office expense	8,852	0	984	9,836
Partner development	0	6,751	0	6,751
Payroll taxes and benefits	166,916	13,569	18,546	199,031
Professional fees	62,365	0	6,929	69,294
Rent	89,874	0	9,986	99,860
Repairs and maintenance	304	0	34	338
Salaries and wages	881,935	58,432	97,993	1,038,360
Special events	0	20,605	0	20,605
Staff development	7,171	0	797	7,968
Travel	2,204	0	0	2,204
Visitor guide	59,906	0	0	59,906
Visitors' center	24	0	0	24
TOTAL EXPENSES	<u><u>\$ 1,376,323</u></u>	<u><u>\$ 99,357</u></u>	<u><u>\$ 150,929</u></u>	<u><u>\$ 1,626,609</u></u>

See accompanying notes to combined financial statements

COMBINED STATEMENTS OF FUNCTIONAL EXPENSES (CONTINUED)

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

Year ended September 30, 2021

	Program Services	Membership Development	Management and General	Total
<u>EXPENSES</u>				
Advertising and promotion	\$ 112,528	\$ 0	\$ 12,503	\$ 125,031
Bank fees	0	0	2,489	2,489
Depreciation	20,960	0	2,329	23,289
Dues and subscriptions	2,324	0	258	2,582
Insurance	5,771	0	641	6,412
Licenses and fees	0	0	123	123
Meetings	6,943	0	771	7,714
Office expense	5,405	0	601	6,006
Partner development	0	754	0	754
Payroll taxes and benefits	158,338	12,005	17,593	187,936
Professional fees	17,617	0	1,957	19,574
Rent	88,040	0	9,782	97,822
Repairs and maintenance	693	0	77	770
Salaries and wages	838,343	45,334	93,149	976,826
Staff development	487	0	54	541
Travel	8	0	0	8
Visitors' center	232	0	0	232
TOTAL EXPENSES	<u><u>\$ 1,257,689</u></u>	<u><u>\$ 58,093</u></u>	<u><u>\$ 142,327</u></u>	<u><u>\$ 1,458,109</u></u>

See accompanying notes to combined financial statements

COMBINED STATEMENTS OF CASH FLOWS

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

Years ended September 30, 2022 and 2021

	<u>2022</u>	<u>2021</u>
<u>CASH FLOWS FROM OPERATING ACTIVITIES</u>		
Increase in net assets	\$ 63,098	\$ 80,053
Adjustments to reconcile increase in net assets to net cash provided by (used in) operating activities:		
Depreciation	24,446	23,289
Loss on disposal of fixed assets	1,042	0
(Increase) decrease in operating assets:		
Accounts receivable	(7,112)	1,287
Income tax refund receivable	(42,838)	0
Due from Sarasota County	(208,049)	(160,642)
Prepaid expenses	(32,129)	(24,545)
Increase (decrease) in operating liabilities:		
Accounts payable	240,670	12,850
Accrued payroll and benefits	(5,819)	1,970
Other accrued expenses	(53)	(15,244)
Deferred revenue	41,382	857
Deferred compensation	0	16,971
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	<u>74,638</u>	<u>(63,154)</u>
<u>CASH FLOWS FROM INVESTING ACTIVITIES</u>		
Purchase of property and equipment	<u>(12,208)</u>	<u>(12,351)</u>
NET CASH USED IN INVESTING ACTIVITIES	<u>(12,208)</u>	<u>(12,351)</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	62,430	(75,505)
<u>CASH AND CASH EQUIVALENTS</u>		
Beginning of year	690,715	766,220
End of year	<u>\$ 753,145</u>	<u>\$ 690,715</u>
<u>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</u>		
Cash paid during the year for:		
Income taxes	<u>\$ 0</u>	<u>\$ 33,721</u>

See accompanying notes to combined financial statements

NOTES TO COMBINED FINANCIAL STATEMENTS

SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE D/B/A VISIT SARASOTA COUNTY

September 30, 2022 and 2021

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations:

Sarasota Convention Center and Visitors Bureau, Inc. (the Organization) was incorporated on July 6, 1982, under the laws of the State of Florida as a not-for-profit organization to advance and develop tourism within Sarasota County (the County). The d/b/a Visit Sarasota County was registered with the State of Florida effective April 19, 2012. As provided for within Chapter 125 of Florida Statutes and 114 of Sarasota County Code, the Organization is the official marketing organization for the County. Effective January 1, 2013, Friends of Sarasota County Visitor Services, Inc. (Friends) was registered with the State of Florida as a not-for-profit organization for purposes of providing visitor services to more of Sarasota County through use of a mobile visitor's center to be funded by local businesses. By virtue of the common management, the accounts of Friends are combined in the accompanying combined financial statements with the accounts of the Organization as of January 1, 2013.

Governed by annual contracts with the County, the primary responsibility of the Organization is to manage and administer the Sarasota County Tourism Business Plan funded by the Tourist Development Tax Proceeds. The Organization earns revenues from the County for performance of management and administration services detailed in the contract. As part of the services performed for this fee, the Organization acts as an agent between the County and the various vendors providing tourist related goods or services. The Organization pays vendors on the County's behalf and receives reimbursements from the County or the Organization provides documentation to the County for direct payment of goods and services. These reimbursements and direct payments are not recorded as revenues, because the Organization is acting as an agent in these transactions.

The Organization operates visitors' centers and has corporate office space in Sarasota, Florida. The Organization also obtains private sector funding, as required by the contract with the County, in the form of membership dues, revenues from selling advertising space within the visitor guide, cooperative advertising efforts, and retail sales at the visitors' center. Friends was established for the purpose of operating a mobile visitor center and to provide a means to solicit tax deductible contributions.

Combination:

The accompanying combined financial statements include the accounts of Sarasota Convention and Visitors Bureau, Inc. d/b/a Visit Sarasota County and its affiliate, Friends of Sarasota County Visitor Services, Inc., which are collectively referred to as the Organization. All significant intercompany accounts and transactions have been eliminated in combination.

Basis of Accounting:

The accompanying combined financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Use of Estimates:

The preparation of combined financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

September 30, 2022 and 2021

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Presentation:

The Organization follows the standards of accounting and financial reporting of Not-for-Profit Organizations, which requires the net assets of the Organization and changes therein to be classified and reported as follows:

Net assets without donor restrictions: Net assets are not subject to donor-imposed stipulations and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. There were no net assets with donor restrictions at September 30, 2022 and 2021.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires or is satisfied, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities and changes in net assets. If a restriction is fulfilled in the same time period in which the contribution is received, the Organization records the support as net assets without donor restrictions. The Organization did not receive any contributions with donor imposed restrictions during the years ended September 30, 2022 and 2021.

Revenue Recognition:

Membership dues, visitor guide and co-op advertising revenues are initially deferred, and the revenue is recognized as it is earned. Management service revenues are recognized ratably over the term of the contract. Contributions and other nonexchange revenues are recognized at the time of receipt.

Cash and Cash Equivalents:

Cash and cash equivalents include all cash balances and highly liquid investments with an initial maturity of three months or less.

Accounts Receivable:

Accounts receivable, which is comprised of amounts due from members for annual membership fees, visitors guide and co-op advertising, is stated at the amount management expects to collect from balances outstanding at year end. The potential risk is limited to the amounts recorded in the combined financial statements. Based on management's assessment of the credit history with members having balances outstanding and current relationships with them, it has estimated that realization of losses on balances outstanding at year end will not be significant.

Due from Sarasota County:

Due from Sarasota County consists of management and administration fees receivable, which is stated at the amount per the contract with the County. Also included are amounts due to the Organization for tourism related expenses paid on behalf of the County.

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

September 30, 2022 and 2021

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment:

Property and equipment is recorded at cost, less accumulated depreciation. Major improvements and renewals are capitalized while ordinary maintenance and repairs are expensed. Management annually reviews these assets to determine whether carrying values have been impaired. Depreciation is provided over the estimated useful lives of their respective assets using the straight-line method. Estimated useful lives range from 3 to 9 years.

Functional Allocation of Expenses:

The costs of providing program and supporting services have been summarized on a functional basis. Costs are allocated between management and general, membership development, or program services based on evaluations of the related benefits. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Income Taxes:

The Organization is a not-for-profit organization exempt from federal income tax under Section 501(c)(6) of the Internal Revenue Code and is exempt from similar state and local taxes. Although the Organization was granted income tax exemption by the Internal Revenue Service, such exemption does not apply to "unrelated business taxable income." Such income, pursuant to the Internal Revenue Code and related regulations, includes all advertising related income. The Organization has not been classified as a private foundation and incurred \$0 in unrelated business income tax for the years ended September 30, 2022 and 2021. Friends received acceptance of exempt status under Section 501(c)(3) of the Internal Revenue Code during the year ended September 30, 2014.

Advertising and Promotion:

Purchased advertising media is expensed when the related media is published or broadcast. Costs incurred in advance of an advertising program, such as printing and production, are recorded as prepaid expenses until the corresponding media is published or broadcast; at which time it is expensed. Other advertising costs are charged to operations as incurred.

NOTE B - PROPERTY AND EQUIPMENT

Property and equipment are summarized as follows at September 30:

	<u>2022</u>	<u>2021</u>
Furniture and fixtures	\$ 10,934	\$ 10,934
Office equipment	137,445	148,288
Leasehold improvements	25,064	25,064
	<u>173,443</u>	<u>184,286</u>
Less accumulated depreciation	148,961	146,524
NET PROPERTY AND EQUIPMENT	<u>\$ 24,482</u>	<u>\$ 37,762</u>

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

September 30, 2022 and 2021

NOTE C - OPERATING LEASES

On August 28, 2019, the Organization entered into a non-cancelable operating lease agreement with an unrelated party for corporate office space set to commence on January 1, 2020. The lease terminates February 28, 2025. The current monthly rent payments are \$8,379, including sales tax and operating expenses, and shall be increased by 3% per annum.

On October 1, 2017, the Organization entered into a non-cancelable operating lease agreement with an unrelated party for the location of a Visitor Center. The lease term was scheduled to expire on September 30, 2022, but has been extended through September 30, 2024. There is an option for an additional term of five years. The current monthly rent payments are \$3,682, including sales tax, and shall be increased annually by the lesser of 5% of the prior year's rental or the percentage, if any, of the increase in the Consumer Price Index.

On January 8, 2019, the Organization entered into a non-cancelable operating lease agreement with an unrelated party for a second location of a Visitor Center and terminating on December 30, 2021. On December 14, 2021, the lease was renewed through December 30, 2023. There is an additional option to renew through December 30, 2028. The current monthly rent payments are \$1,798, including sales tax, and shall be increased annually by the percentage, if any, of the increase in the Consumer Price Index.

On June 26, 2021, the Organization entered into a non-cancelable operating lease agreement with an unrelated party for office equipment. The term of the lease began on July 1, 2021 and is a 63-month lease with monthly payments, including tax, totaling \$227.

The following is a schedule of annual future minimum lease payments required under operating leases with initial or remaining non-cancelable lease terms in excess of one year as of September 30, 2022:

2023	\$ 174,904
2024	163,231
2025	55,913
2026	2,724
2027	227
	<u>\$ 396,999</u>

Rent expense for the years ended September 30, 2022 and 2021 was \$165,616 and \$164,399, respectively. The Visitor Center's rent is reimbursed by Sarasota County (See Note F), which totaled \$65,756 and \$66,241 for the years ended September 30, 2022 and 2021, respectively. The Organization's future minimum lease payments will be offset by the reimbursement from Sarasota County as follows:

2023	\$ 69,866
2024	56,009
	<u>\$ 125,875</u>

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

September 30, 2022 and 2021

NOTE D - CONCENTRATIONS OF CREDIT RISK

Financial instruments which potentially subject the Organization to concentrations of credit risk consist of cash and cash equivalents. The Organization maintains its cash and cash equivalents with major banks and financial institutions. At any given time, the Organization may have cash balances exceeding the federal depository insurance coverage limits. The Organization has not experienced any losses in such accounts and does not believe such accounts are exposed to any significant credit risk.

The Organization receives a substantial amount of its support from the County in the form of the management and administration fees and various forms of revenues from local organizations. The loss of the contract with the County, a significant reduction in the level of tourist development taxes collected by the County, or a severe economic downturn may have a materially adverse effect on the financial position and operations of the Organization. Management and administration service revenue from the County represents 63% and 52% of total revenues for the years ended September 30, 2022 and 2021, respectively.

NOTE E - RETIREMENT PLAN

The Organization has established a Savings Incentive Match Plan for Employees (SIMPLE) Individual Retirement Account (IRA) Plan for eligible employees. To become eligible to participate in the Plan, the employee must have earned \$5,000 during any two preceding years and be reasonably expected to earn such amount during the year of eligibility. The Organization made matching contributions equal to 100% of the participating employees' elective deferrals not exceeding 3% of the employees' compensation. Retirement expense, included in payroll taxes and benefits in the accompanying combined statements of activities and changes in net assets, for the years ended September 30, 2022 and 2021 was \$25,716 and \$23,277, respectively.

NOTE F - CONTRACT REIMBURSEMENTS AND DIRECT PAYMENTS

The Organization's contract with the County for the years ended September 30, 2022 and 2021 allocated a sum not to exceed \$5,294,850 and \$5,897,364, respectively, for tourism promotion related expenses including the Organization's fee for management.

For the years ended September 30, 2022 and 2021, the Organization submitted \$5,239,539 and \$3,902,537 in invoices to the County for expenses including the management fee revenue of \$1,060,500 and \$800,000, respectively. The expenses incurred in the years ended September 30, 2022 and 2021 were less than the total sums allocated by the County by \$55,311 and \$1,994,827, respectively, during each fiscal year. These amounts under budget are held by the County.

Contract expenses are as follows for the years ended September 30, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Advertising, promotion and marketing	\$ 4,066,205	\$ 2,987,452
Management services	1,060,500	800,000
Postage and shipping	44,185	43,820
Telecommunications	23,649	24,986
Administrative	45,000	46,279
TOTAL CONTRACT EXPENSES	<u>\$ 5,239,539</u>	<u>\$ 3,902,537</u>

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

September 30, 2022 and 2021

NOTE G - LIQUIDITY AND AVAILABILITY OF FINANCIAL RESOURCES

The Organization regularly monitors the availability of resources required to meet operating needs and other contractual commitments, while also striving to maximize the services provided to the community in which it serves.

The Organization's financial assets available for general use expenditures within one year as of September 30, consist of the following:

	<u>2022</u>	<u>2021</u>
Financial assets:		
Cash and cash equivalents	\$ 753,145	\$ 690,715
Accounts receivable	25,058	17,946
Income tax refund receivable	42,838	0
Due from Sarasota County	<u>623,741</u>	<u>415,692</u>
Total financial assets available to management for general expenditure within one year	<u>\$ 1,444,782</u>	<u>\$ 1,124,353</u>

NOTE H - CARES ACT FUNDING

On November 20, 2020, the Organization entered into a subrecipient agreement with the County to receive federal awards as part of the Coronavirus Relief Fund. Subject to the terms and conditions of the agreement, the County shall pay the Organization on a cost reimbursement basis, up to a maximum of \$120,000, for eligible and allowable costs that are necessary expenditures incurred due to the public health emergency with respect to the COVID-19 pandemic incurred between March 1, 2020 and December 15, 2020. On December 15, 2020, the Organization submitted a request for reimbursement in accordance with the terms of the agreement for expenses totaling \$110,943. The request was granted and has been recorded as income in the statements of activities and changes in net assets.

NOTE I - PAYCHECK PROTECTION PROGRAM INCOME

On January 26, 2021, the Organization received the funding of \$273,292 pursuant to the Paycheck Protection Program (the "PPP") under the Federal Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), which was enacted March 27, 2020. Under the terms of the PPP, certain amounts of the loan may be forgiven if they are used for qualifying expenses as described in the CARES Act, including qualifying payroll costs, covered rent payments, and covered utilities. The Organization concluded that the loan represents, in substance, a grant that is expected to be forgiven and, therefore, has accounted for the loan as a conditional contribution in accordance with FASB ASC 958-605. During 2021, the Organization used the proceeds for purposes consistent with the PPP and has recognized \$273,292 as income in the combined statements of activities and changes in net assets. The loan was forgiven in full by the Small Business Administration on November 23, 2021.

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

**SARASOTA CONVENTION AND VISITORS BUREAU, INC. AND AFFILIATE
D/B/A VISIT SARASOTA COUNTY**

September 30, 2022 and 2021

NOTE J - SUBSEQUENT EVENTS

Management evaluated all activity of the Organization through January 19, 2023, the date the combined financial statements were available to be issued, and concluded that no subsequent events have occurred that would require recognition or disclosure in the combined financial statements, except as described below.

On July 15, 2022, the Organization entered into a sublease agreement for a portion of its corporate office space referenced in Note C. The term of the sublease agreement begins on October 1, 2022, for a 12-month term with annual automatic renewals, unless notice of non-renewal is provided by either party to the other at least 90-days prior to annual renewal date. The following is a schedule of annual future minimum lease payments to be received under the sublease agreement as of September 30, 2022:

2023	\$ 33,280
2024	34,277
2025	35,308
2026	6,062
	<u>\$ 108,927</u>

Principal Account: Sarasota Convention & Visitors Bureau
d/b/a: Visit Sarasota County

Program Type	Description
Ad Sales Agreement	Google Destination Optimization - Activation Program - 6 Months
Ad Sales Agreement	UK Icelolly Spring 2022 - Bronze
Ad Sales Agreement	Winter Co-op Bronze Level
Co-op Advertising	FY 2021-22 Arrivalist.
Co-op Advertising	Miles - 2022 Vacation Guide. Full page
Event Participation	2022 Flagler Awards
Event Participation	WTM London 2021
Event Participation	World Travel Market Florida Night 2021
Event Participation	ITB Berlin 2022
Event Participation	Florida Stand at IMEX America 2021
Event Participation	Florida Huddle 2022
Event Participation	Florida Encounter 2022
Event Participation	Domestic Trade Mission 2022 - NYC & Chicago
Event Participation	Adventure Travel Training for Rural Partners
Event Participation	Adventure Travel Training Part 2 (June 2022)
Industry Relations Agreement	Destination Marketing Organization (Manual Pricing) Partnership
Industry Relations Agreement	Web Listing - Enhanced
Public Relations	Germany Group FAM December 2021 - SPC, Bradenton, Sarastoa
Public Relations	Germany Individual Press Trip March 2022 - Henry Barchet - Audiotravels
Public Relations	UK Group FAM January 2022 - UK Post Huddle FAM
Public Relations	UK Influencer Press Trip May 2022 - Scott Tisson - Intrepid Escapes
Public Relations	USA Individual Press Trip August 2021 - AAA Go - Jessica Kelly
Public Relations	USA Influencer Press Trip November 2021 - @curbfrecorylee - Cory Lee
Public Relations	Brazil Influencer Press Trip August 2021 - Orlando4You - Ana Paula Freitas
Visitor Services Agreement	Capitol Brochure Space - 8.5x11
Visitor Services Agreement	I-95 Transparency - 39x28
Visitor Services Agreement	I-95 Brochure Space - 8.5x11
Visitor Services Agreement	I-95 Brochure Space - 4x9
Visitor Services Agreement	I-75 Transparency - 38.25x32.625
Visitor Services Agreement	I-75 Brochure Space - 8.5x11

Visitor Services Agreement	I-75 Brochure Space - 4x9
Visitor Services Agreement	I-10 Transparency - 30x20
Visitor Services Agreement	I-10 Brochure Space - 4x9
Visitor Services Agreement	Capitol Brochure Space - 4x9
Visitor Services Agreement	Tax Rate 7%
Visitor Services Agreement	I-10 Brochure Space - 8.5x11
Visitor Services Agreement	Tax Rate 7.5%
Visitor Services Agreement	All Welcome Centers Package (8.5x11)

Visit Sarasota County
Profit & Loss by Class
July 2022 through June 2023

	11 VF Compliance (1 County Contract)	4 Sports County (1 County Contract)	44 Sports VF Compliance (1 County Contract)	12 VF Compliance (2 VSC Budget)	12.4 VF Sports - VSC (2 VSC Budget)
Ordinary Income/Expense					
Income					
County Reimbursements	283,941.55	411,948.94	20,290.03	0.00	0.00
Paid Directly - Sarasota County	0.00	324,381.56	0.00	0.00	0.00
4500 · Management Fee -Sarasota County	0.00	0.00	0.00	0.00	0.00
4599 · Private Sector Funding	0.00	0.00	0.00	0.00	0.00
4599.2 · Sponsorship	0.00	0.00	0.00	0.00	0.00
4599.3 · Participation	0.00	0.00	0.00	3,031.54	0.00
4599.5 · In-kind	0.00	0.00	0.00	0.00	0.00
4850 · Rental Income - EDC	0.00	0.00	0.00	0.00	0.00
4910 · Returned Check Charges	0.00	0.00	0.00	0.00	0.00
Total Income	283,941.55	736,330.50	20,290.03	3,031.54	0.00
Gross Profit	283,941.55	736,330.50	20,290.03	3,031.54	0.00
Expense					
4899.2 · Sponsorship Expense	0.00	0.00	0.00	0.00	0.00
4899.3 · Participation expense	0.00	0.00	0.00	3,031.54	0.00
4899.5 · In-kind expense	0.00	0.00	0.00	0.00	0.00
500406 · Special Events	0.00	240,000.00	0.00	0.00	0.00
500410 · COMMUNICATIONS SERVICES	0.00	130.58	0.00	0.00	0.00
500420 · POSTAGE & FREIGHT	0.00	0.00	0.00	0.00	0.00
500480 · PROMOTIONAL ACTIVITIES	283,941.55	491,324.92	20,290.03	0.00	0.00
500529M · ADMINISTRATIVE COSTS - MISC	0.00	0.00	0.00	0.00	0.00
500529N · ADMINISTRATIVE COSTS - NEC	0.00	0.00	0.00	0.00	0.00
500541 · SUBSCRIPTIONS & BOOKS	0.00	4,875.00	0.00	0.00	0.00
6030 · Miles Media Commission	0.00	0.00	0.00	0.00	0.00
6040 · Rent - Administrative Offices	0.00	0.00	0.00	0.00	0.00
6042 · Insurance	0.00	0.00	0.00	0.00	0.00
6050 · Business Travel	0.00	0.00	0.00	1,711.58	0.00
6051 · Meetings and Meals	0.00	0.00	0.00	3,641.53	0.00
6052 · Partner Development	0.00	0.00	0.00	1,172.40	0.00
6060 · Office Expense	0.00	0.00	0.00	0.00	0.00
6061 · Office Equipment	0.00	0.00	0.00	0.00	0.00
6062 · Postage	0.00	0.00	0.00	0.00	0.00
6063 · Licenses & Fees	0.00	0.00	0.00	0.00	0.00
6064 · Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00
6065 · Professional Services	0.00	0.00	0.00	0.00	0.00
6070 · Non-Reimbursed Promo	0.00	0.00	0.00	3,255.42	92.12
6080 · Credit Card Processing Fees	0.00	0.00	0.00	0.00	0.00
6081 · Bank Fees	0.00	0.00	0.00	0.00	0.00
6100 · Employee Related Costs	0.00	0.00	0.00	0.00	0.00
6106 · Staff Development	0.00	0.00	0.00	449.22	0.00
Total Expense	283,941.55	736,330.50	20,290.03	13,261.69	92.12
Net Ordinary Income	0.00	0.00	0.00	-10,230.15	-92.12
Other Income/Expense					
Other Income					
7000.1 · New Partner Admin Fee	0.00	0.00	0.00	0.00	0.00
7000.3 · Credit Card Discounts	0.00	0.00	0.00	0.00	0.00
7000.4 · Sales Tax Discount	0.00	0.00	0.00	-0.40	0.00
7000.5 · Revenue - reimbursed assets	0.00	0.00	0.00	0.00	0.00
7000.6 · Interest Income	0.00	0.00	0.00	0.00	0.00
7000.8 · Miscellaneous Income	0.00	0.00	0.00	250.00	0.00
Total Other Income	0.00	0.00	0.00	249.60	0.00
Other Expense					
7100.5 · Sponsorships	0.00	0.00	0.00	1,250.00	0.00
7100.6 · Miscellaneous	0.00	0.00	0.00	0.00	0.00
7100.9 · Gain/Loss on sale of assets	0.00	0.00	0.00	0.00	0.00
7325 · Depreciation	0.00	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00	1,250.00	0.00
Net Other Income	0.00	0.00	0.00	-1,000.40	0.00
Net Income	0.00	0.00	0.00	-11,230.55	-92.12

Visit Sarasota County
Payroll Summary
July 2022 through June 2023

Jul '22 - Jun 23

Employee Wages, Taxes and Adjustments

Gross Pay

Salary - Officer	178,565.36
Salary - Officer - Sick	2,896.40
Salary - Officer Vacation	18,923.32
Salary - Staff	536,212.61
Salary Sick	7,886.70
Salary Vacation	35,980.80
Hourly	267,164.55
Hourly overtime (x1.5)	666.88
Hourly Sick	1,895.81
Hourly Vacation	9,839.02
Commission	11,714.19
Bonus-Hourly	12,076.00
Bonus-Officers	17,100.00
Bonus-Salary	30,877.00

Total Gross Pay 1,131,798.64

Deductions from Gross Pay

AETNA Health Insurance(pre-tax)	-23,978.36
AFLAC Insurance (pre-tax)	-5,411.32
Dental Insurance (pre-tax)	-7,093.25
Simple IRA Emp. (Chales Schwab)	-46,823.02
Simple IRA Emp. (Charles Schwab)	-29,954.88
Vision Insurance (pre-tax)	-1,689.95

Total Deductions from Gross Pay -114,950.78

Adjusted Gross Pay 1,016,847.86

Taxes Withheld

Federal Withholding	-126,632.00
Medicare Employee	-15,857.59
Social Security Employee	-64,062.85
Medicare Employee Addl Tax	-66.18

Total Taxes Withheld -206,618.62

Deductions from Net Pay

AFLAC Insurance (taxable) {2}	-5,218.80
-------------------------------	-----------

Total Deductions from Net Pay -5,218.80

Net Pay **805,010.44**

Employer Taxes and Contributions

Federal Unemployment	844.20
Medicare Company	15,857.59
Social Security Company	64,062.85
RT-6	140.17
Simple IRA Co. Match-Schw-Staff	29,080.15

Total Employer Taxes and Contributions **109,984.96**



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

August 23, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: B July

Virginia J.
Haley, CDME

Digitally signed by
Virginia J. Haley, CDME
Date: 2022.08.23
17:42:22 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	11,880.24
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 11,880.24</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

July

B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	- 1	FL Gov Conf	Visit Florida	499.00	7/6/22	Visa	
B	- 2	Registration	ASAE	4,750.00	7/15/22	Amex	
B	- 3	Tours	Ringling	20.00	7/7/22	Amex	
B	- 4	Registration	Visit Florida	199.00	7/26/22	Amex	
B	- 5	Registration	Visit Florida	199.00	7/26/22	Visa	
B	- 6	Welcome Centers	Visit Florida	3,765.85	6/14/22	11477	
B	- 7	DI Convention	Delta	753.90	3/23/22	Visa	
B	- 8	DI Convention	Airflight Services	58.00	7/19/22	Amex	
B	- 9	DI Convention	Shaikh	67.87	7/22/22	Visa	
B	- 10	DI Convention	DoubleTree	682.61	7/22/22	Visa	
B	- 11	DI Convention	DoubleTree	250.84	7/22/22	Visa	
B	- 12	DI Convention	Virginia Haley	222.00	8/11/22	11542	
B	- 13	Media Press Trip	Crow's Nest	138.70	7/7/22	Visa	
B	- 14	Media Press Trip	Ramada by Wyndham	273.47	7/7/22	Visa	
		Total					11,880.24
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 11,880.24



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

August 23, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: D July

Virginia J.
Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2022.08.23 18:04:42
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	128.04
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 128.04</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

July

D

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
D	-1	Event Right Holders	Owen's Fish Camp	128.04	7/26/22	Visa	
		Total					128.04
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 128.04



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

August 29, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: F July

Virginia J. Haley,
CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2022.08.29 15:39:50 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	9,650.00
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 9,650.00</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

July

F

		Purpose	Vendor	Amount	Date Paid	Check #	
500410		Communications Services - item 0002					
		Total					0.00
500420		Postage and Freight - item 0003					
		Total					0.00
500480		Promotional Activities - item 0004					
F	-1	Sponsorship	FSAE	4,000.00	3/31/22	11365	
F	-2	IPW FAM	Lieb Management	5,650.00	8/24/22	Wire	
		Total					9,650.00
500529		Misc Operating Supplies - item 0005					
		Total					0.00
500541		Subscriptions & Books - item 0006					
		Total					0.00
Balance Due							\$ 9,650.00



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

September 19, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President

Virginia J.

Re: Reimbursement for Contract No. 2021-254 Haley, CDME

Invoice #: **B August**

Digitally signed by
Virginia J. Haley, CDME
Date: 2022.09.19
14:17:13 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	17,556.02
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 17,556.02</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
August B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	-1	Registration	Visit Florida	499.00	8/17/22	Visa	
B	-2	Registration	Connect	4,450.00	8/11/22	Amex	
B	-3	Booth Furnishings	Hargrove	4,023.68	7/28/22	Amex	
B	-4	Registration	Visit Florida	1,000.00	8/16/22	Amex	
B	-5	Registration	Visit Florida	4,500.00	8/4/22	11535	
B	-6	Dues	Visit Florida	3,083.34	5/24/22	Amex	
		Total					17,556.02
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 17,556.02



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

September 26, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: D August

Virginia J.
Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2022.09.26 14:52:31
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	1,717.65
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 1,717.65</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

August

D

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
D	-1	Sports ETA Site Visit	Ford's Garage	87.00	8/29/2022	Visa	
D	-2	Sports ETA Site Visit	Columbia Restaurant	121.65	8/29/2022	Visa	
D	-3	FPRA Luncheon	Pete Harvey	142.50	9/22/22	11584	
D	-4	Site Visit	Sports Events and Tourism Assoc.	1,366.50	9/22/22	11588	
		Total					1,717.65
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 1,717.65



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

September 27, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: F August

Virginia J.
Haley, CDME

Digitally signed by
Virginia J. Haley, CDME
Date: 2022.09.27 14:13:41
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	3,357.03
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 3,357.03</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
August F

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
F	-1	FPRA Annual Conf	Ritz Carlton	15.98	8/8/22	Visa	
F	-2	FPRA Annual Conf	Ritz Carlton	15.98	8/8/22	Visa	
F	-3	FPRA Annual Conf	FPRA	950.00	8/5/22	Visa	
F	-4	ASAE Meetings	Union Station	1,765.47	8/24/22	Visa	
F	-5	ASAE Meetings	uber	40.91	8/19/22	Visa	
F	-6	ASAE Meetings	uber	9.50	8/21/22	Visa	
F	-7	ASAE Meetings	uber	30.99	8/24/22	Visa	
F	-8	ASAE Meetings	Delta	30.00	8/24/22	Visa	
F	-9	ASAE Meetings	Delta	30.00	8/24/22	Visa	
F	-10	ASAE Meetings	Delta	280.20	7/13/22	Visa	
F	-11	ASAE Meetings	Shantel Norman	188.00	9/22/22	11583	
		Total					3,357.03
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 3,357.03



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

October 4, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: I August

Virginia J.
Haley, CDME

Digitally signed by
Virginia J. Haley, CDME
Date: 2022.10.05 09:14:16
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	5,000.00
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 5,000.00</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

August

I

		Purpose	Vendor	Amount	Date Paid	Check #	
500410		Communications Services - item 0002					
		Total					0.00
500420		Postage and Freight - item 0003					
		Total					0.00
500480		Promotional Activities - item 0004					
I	- 1	Co-op campaign	Visit Florida	5,000.00	9/26/2022	11595	
		Total					5,000.00
500529		Misc Operating Supplies - item 0005					
		Total					0.00
500541		Subscriptions & Books - item 0006					
		Total					0.00
Balance Due							\$ 5,000.00



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

October 4, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: B September

Virginia J. Haley,

Digitally signed by Virginia J.
Haley, CDME
Date: 2022.10.05 09:33:34 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	11,865.06
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 11,865.06</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

October 19, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: E September

Virginia J.
Haley, CDME

Digitally signed by Virginia
J. Haley, CDME
Date: 2022.10.19 15:57:45
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	97.06
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 97.06</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
September E

[illegible]



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

October 25, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO220618

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2021-254
Invoice #: H September

Virginia J.
Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2022.10.25 12:03:53
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	19,076.23
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 19,076.23</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

H

	Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002						
Total						0.00
500420 - Postage and Freight - item 0003						
Total						0.00
500480 - Promotional Activities - item 0004						
H -1 Campaign	FTI Touristik	7,192.18	10/25/22	Wire		
H -2 Roadshow	Lieb	4,712.96	10/25/22	Wire		
H -3 IFWTW and FAM	Siesta Trolley	2,762.50	10/19/22	11632		
H -4 IFWTW and FAM	Duvals	158.23	9/21/22	Visa		
H -5 IFWTW and FAM	Element	486.41	9/21/22	Visa		
H -6 IFWTW and FAM	Crab and Fin	303.54	9/22/22	Visa		
H -7 IFWTW and FAM	Ophelias	572.66	9/22/22	Visa		
H -8 IFWTW and FAM	Toasted Mango	155.60	9/21/22	Visa		
H -9 IFWTW and FAM	Art Ovation	2,480.59	9/24/22	Visa		
H -10 IFWTW and FAM	Nathaniel Sweetman	251.56	10/19/22	11630		
Total						19,076.23
500529 - Misc Operating Supplies - item 0005						
Total						0.00
500541 - Subscriptions & Books - item 0006						
Total						0.00
Balance Due						\$ 19,076.23



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

November 3, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO 230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: B October

Virginia J.
Haley, CDME

Digitally signed by Virginia J. Haley, CDME
Date: 2022.11.03 15:39:01 -0400

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	43,482.88
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 43,482.88</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
October B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410		Communications Services - item 0002					
		Total					0.00
500420		Postage and Freight - item 0003					
		Total					0.00
500480		Promotional Activities - item 0004					
B	-1	Small Meetings Market	Ambassador	590.08	10/4/22	Visa	
B	-2	Small Meetings Market	Delta	30.00	10/3/22	Visa	
B	-3	Small Meetings Market	Delta	418.00	10/3/22	Visa	
B	-4	Small Meetings Market	Lyft	20.61	10/4/22	Visa	
B	-5	Small Meetings Market	Uber	16.04	10/4/22	Visa	
B	-6	Small Meetings Market	Delta	657.20	9/30/22	Visa	
B	-7	Small Meetings Market	Glamer Inc	2,195.00	9/22/22	Visa	
B	-8	Small Meetings Market	Shantel Norman	94.00	10/24/22	11638	
B	-9	TBEX	Delta	927.20	10/6/22	Visa	
B	-10	TBEX	Delta	30.00	10/11/22	Visa	
B	-11	TBEX	Delta	30.00	10/14/22	Visa	
B	-12	TBEX	Fairfield	479.04	10/7/22	Visa	
B	-13	TBEX	Lyft	21.14	10/11/22	Visa	
B	-14	TBEX	Uber	15.99	10/11/22	Visa	
B	-15	TBEX	Uber	10.32	10/11/22	Visa	
B	-16	TBEX	Lyft	13.72	10/11/22	Visa	
B	-17	TBEX	Lyft	19.54	10/11/22	Visa	
B	-18	TBEX	Shantel Norman	155.00	10/24/22	11638	
B	-19	Registration	National Coalition of Black Meeting Planners	1,475.00	10/21/22	Amex	
B	-20	Registration	Visit Florida	2,500.00	10/5/22	Amex	
B	-21	Registration	Visit Florida	2,600.00	10/14/22	Amex	
B	-22	Registration	Visit Florida	12,180.00	10/4/22	11606	
B	-23	Registration	Sarasota Chamber	65.00	9/14/22	Amex	
B	-24	Dues	Visit Florida	18,500.00	9/22/22	11589	
B	-25	Registration	Destination Florida	440.00	9/15/22	Visa	
		Total					43,482.88
500529		Misc Operating Supplies - item 0005					
		Total					0.00
500541		Subscriptions & Books - item 0006					
		Total					0.00
Balance Due							\$ 43,482.88



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

November 3, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: D October

Virginia J.
Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2022.11.03 15:40:24
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	4,995.00
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 4,995.00</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

October

D

		Purpose	Vendor	Amount	Date Paid	Check #	
500410		Communications Services - item 0002					
		Total					0.00
500420		Postage and Freight - item 0003					
		Total					0.00
500480		Promotional Activities - item 0004					
D	- 1	Registration	Northstar Travel Media	4,995.00	10/1/22	11598	
		Total					4,995.00
500529		Misc Operating Supplies - item 0005					
		Total					0.00
500541		Subscriptions & Books - item 0006					
		Total					0.00
Balance Due							\$ 4,995.00



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

November 29, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: F October

Virginia J. Haley,
CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2022.11.30 10:05:35 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	2,080.20
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 2,080.20</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

October

F

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
F	- 1	Influencer	Art Ovation Hotel	241.54	9/18/22	Visa	
F	- 2	Represent VSC in Germany	Lieb Management	600.00	11/28/22	Wire	
F	- 3	AAA/CAA	JW Marriott	1,076.64	10/26/22	Amex	
F	- 4	AAA/CAA	Kelly Defebo	162.02	11/28/22	11656	
		Total					2,080.20
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 2,080.20



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

November 29, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: H October

Virginia J. Haley
CDME
Digitally signed by Virginia J. Haley, CDME
Date: 2022.11.30 10:07:22 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	1,688.69
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 1,688.69</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

October

H

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
H	-1	Teams Conference	Shepard Exposition Services	314.31	9/19/22	Visa	
H	-2	Teams Tradeshow	Courtyard by Marriott	817.16	10/28/22	Visa	
H	-3	Teams Tradeshow	Parking	75.00	10/28/22	Visa	
H	-4	Teams Tradeshow	Southwest	321.96	9/12/22	Visa	
H	-5	Teams Tradeshow	Pete Harvey	160.26	11/17/22	11651	
		Total					1,688.69
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 1,688.69



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

December 8, 2022

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: **B November**

Virginia J.
Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2022.12.08 15:00:58
-05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	13,694.25
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 13,694.25</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
November B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	- 1	FPRA	Eventbrite	28.16	11/14/2022	Visa	
B	- 2	Delivery	Uber	78.59	11/1/22	Visa	
B	- 3	Media Marketplace	Pineapple PR	995.00	12/5/22	11677	
B	- 4	WTM	Conex Exhibition Services	600.00	11/17/22	11646	
B	- 5	Train ticket	Heathrow Express	57.91	11/1/22	Amex	
B	- 6	Dinner WTM	Visit Florida	1,500.00	10/11/22	11622	
B	- 7	Train ticket	Heathrow Express	42.85	11/1/22	Amex	
B	- 8	WTM	Fedex	19.56	12/1/22	Amex	
B	- 9	WTM - KD	Hilton	1,728.02	11/10/22	Amex	
B	- 10	WTM - KD	Cabvision	42.10	11/10/22	Amex	
B	- 11	WTM - KD	Uber	11.24	11/10/22	Amex	
B	- 12	WTM - KD	Uber	9.09	11/10/22	Amex	
B	- 13	WTM - KD	Uber	15.10	11/10/22	Amex	
B	- 14	WTM - KD	Uber	19.55	11/10/22	Amex	
B	- 15	WTM - KD	Sarasota Airport	85.00	11/10/22	Amex	
B	- 16	WTM - KD	Oyster Card	59.19	11/10/22	Amex	
B	- 17	WTM - KD	Delta	1,352.87	11/10/22	Amex	
B	- 18	WTM - KD	Kelly Defebo	300.00	11/28/22	11656	
B	- 19	Networking	Sandrina McCloud	30.00	11/28/22	11655	
B	- 20	Destination FL	DOubleTree	328.52	11/16/22	Amex	
B	- 21	Destination FL	Gas	40.05	11/16/22	Amex	
B	- 22	Destination FL	Gas	31.71	11/16/22	Amex	
B	- 23	Destination FL	Avis	362.25	11/16/22	Amex	
B	- 24	Destination FL	Virginia Haley	24.91	12/5/22	11675	
B	- 25	Registration	Connect E tourism Summit	2,990.00	12/1/22	Amex	
B	- 26	WTM	Creative Mobile	51.94	11/6/22	Amex	
B	- 27	WTM	Lul	51.26	11/6/22	Amex	
B	- 28	WTM	Hilton	1,649.01	11/6/22	Amex	
B	- 29	WTM	Delta	946.77	11/6/22	Amex	
B	- 30	WTM	Virginia Haley	243.60	11/28/22	11661	
		Total					13,694.25
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 13,694.25



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

January 9, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: E November

Virginia J. Haley,
CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2023.01.09 12:50:19 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	1,668.18
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 1,668.18</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

E

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
E	1	Destination Florida	AC Hotels by Marriott	357.76	11/17/2022	Visa	
E	2	Destination Florida	Erin Duggan	17.00	12/13/22	11684	
E	3	National Coalition of Black Mtg Prof	Hoptinger 5 Points	55.18	11/16/22	Visa	
E	4	National Coalition of Black Mtg Prof	Enterprise	345.63	11/15/22	Visa	
E	5	National Coalition of Black Mtg Prof	Shell Oil	45.98	11/20/22	Visa	
E	6	National Coalition of Black Mtg Prof	Enterprise Tolls	23.39	11/20/22	Visa	
E	7	National Coalition of Black Mtg Prof	Hyatt	683.24	11/19/22	Visa	
E	8	National Coalition of Black Mtg Prof	Shantel Norman	140.00	12/31/22	11688	
		Total					1,668.18
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 1,668.18



LONGBOAT KEY | ST ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

January 18, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: B December

Virginia J. Haley,
CDME

Digitally signed by Virginia J. Haley, CDME
Date: 2023.01.19 13:36:27 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	43,082.54
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 43,082.54</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
December B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410		Communications Services - item 0002					
		Total					0.00
500420		Postage and Freight - item 0003					
		Total					0.00
500480		Promotional Activities - item 0004					
B	-1	Registration	Destinations Florida	95.00	12/21/22	Visa	
B	-2	Registration	Destinations Florida	95.00	12/21/22	Visa	
B	-3	IPW Registration	US Travel Association	14,315.00	12/15/22	Amex	
B	-4	Registration	Site Global	1,095.00	12/11/22	Visa	
B	-5	FL encounter Registration	Visit Florida	2,600.00	12/14/22	Amex	
B	-6	Registration	Cvent	11,378.29	12/21/22	11694	
B	-7	Registration	ASAE	2,500.00	12/27/22	Amex	
B	-8	Der Tour Fam	Hyatt	5,960.13	12/1/22	Amex	
B	-9	Der Tour Fam	Discover Sarasota Tours	943.73	12/1/22	Amex	
B	-10	Der Tour Fam	Current	169.49	12/1/22	Amex	
B	-11	Der Tour Fam	Der Dutchman	371.81	12/1/22	Amex	
B	-12	Der Tour Fam	Grill Room	726.74	12/1/22	Amex	
B	-13	Der Tour Campus Live	Corondao Springs	376.63	12/6/22	Amex	
B	-14	Der Tour Campus Live	Kelly Defebo	139.44	12/21/22	11695	
B	-15	DerTour Fam	Ringling	669.50	12/3/22	Amex	
B	-16	DerTour Fam	Publix	100.03	11/23/22	Amex	
B	-17	DerTour Fam	Dolphin Transportation	1,546.75	12/21/22	11697	
		Total					43,082.54
500529		Misc Operating Supplies - item 0005					
		Total					0.00
500541		Subscriptions & Books - item 0006					
		Total					0.00
Balance Due							\$ 43,082.54



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

January 25, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: F December

Virginia J. Haley, CDME
Digitally signed by Virginia J. Haley, CDME
Date: 2023.01.26 09:12:28 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	1,597.00
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 1,597.00</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

December

F

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
F	- 1	Registration	Der Touristik	1,597.00	1/24/23	Wire	
		Total					1,597.00
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 1,597.00



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

February 22, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: B January

Virginia J. Haley,
CDME
Digitally signed by Virginia J.
Haley, CDME
Date: 2023.02.22 15:34:10 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	21,346.36
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 21,346.36</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

January

B

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
B	- 1	Registration	Traveling Show Marketing	5,100.00	1/10/23	11710	
B	- 2	Registration	Northstar Travel Media	6,500.00	1/23/23	11726	
B	- 3	Registration	Northstar Travel Media	5,000.00	1/23/23	11726	
B	- 4	FRPA	Eventbrite	35.80	1/20/23	Visa	
B	- 5	Registration	Our Dream Wedding Expo	1,050.00	1/18/23	Amex	
B	- 6	Our Dream Wedding Expo	Sunoco	32.55	1/29/23	Amex	
B	- 7	Our Dream Wedding Expo	Enterprise	106.44	1/29/23	Amex	
B	- 8	Our Dream Wedding Expo	Party City	39.16	1/29/23	Amex	
B	- 9	Our Dream Wedding Expo	Walgreens	9.39	1/29/23	Amex	
B	- 10	Our Dream Wedding Expo	Publix	31.23	1/29/23	Amex	
B	- 11	Our Dream Wedding Expo	Parking.com	15.00	1/29/23	Amex	
B	- 12	Our Dream Wedding Expo	Kelly Defebo	17.00	2/13/23	11741	
B	- 13	Site visit	Rosemary and Thyme	109.79	1/30/23	Amex	
B	- 14	Registration	Simpleview LLC	1,550.00	2/7/23	Amex	
B	- 15	Registration	Emerge Americas	1,750.00	1/30/23	Amex	
		Total					21,346.36
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 21,346.36



LONGBOAT KEY | ST ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

March 6, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: **B February**

Virginia J. Haley,
CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2023.03.07 10:28:55 -05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	15,392.29
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 15,392.29</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
February B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	-1	Registration	Tarsus Connect, Inc	8,000.00	2/21/23	11757	
B	-2	Registration	US Travel Assoc	1,570.00	2/15/23	Amex	
B	-3	VF Meetings	Avis	660.14	2/2/23	Amex	
B	-4	VF Meetings	Chevron	21.76	2/2/23	Amex	
B	-5	VF Meetings	Exxon	17.96	2/2/23	Amex	
B	-6	VF Meetings	Palm Beach Conv Center	10.00	2/2/23	Amex	
B	-7	VF Meetings	Hilton	382.34	2/2/23	Amex	
B	-8	VF Meetings	Virginia Haley	63.00	2/13/23	11744	
B	-9	VF Adventure ATTA	Hyatt Place	288.15	2/1/23	Visa	
B	-10	VF Adventure ATTA	Jessica Bertolini	47.00	2/13/23	11746	
B	-11	VF Meetings	Parking Conv Center	5.00	2/1/23	Visa	
B	-12	VF Meetings	Enterprise	102.59	2/2/23	Visa	
B	-13	VF Meetings	Raceway	20.16	2/1/23	Visa	
B	-14	VF Meetings	Hyatt Place	300.99	2/2/23	Visa	
B	-15	VF Meetings	Wawa	12.47	2/1/23	Visa	
B	-16	VF Meetings	Erin Duggan	47.00	2/13/23	11743	
B	-17	Florida Huddle	Parking Conv Center	5.00	2/2/23	Amex	
B	-18	Florida Huddle	Parking Conv Center	5.00	2/2/23	Amex	
B	-19	Florida Huddle	Enterprise	278.23	2/5/23	Amex	
B	-20	Florida Huddle	Hyatt Place	902.97	2/5/23	Amex	
B	-21	Florida Huddle	Shell	40.25	2/5/23	Amex	
B	-22	Florida Huddle	Racetrack	22.22	2/5/23	Amex	
B	-23	Florida Huddle	AGS	1,208.36	12/22/22	Amex	
B	-24	Florida Huddle	Kelly Defebo	69.08	2/13/23	11741	
B	-25	VF Encounter	Hyatt Place	317.04	2/2/23	Visa	
B	-26	VF Encounter	Hyatt Place	902.97	2/5/23	Visa	
B	-27	VF Encounter	Amazon	11.61	2/2/23	Visa	
B	-28	VF Encounter	Shantel Norman	81.00	2/21/23	11755	
		Total					15,392.29
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 15,392.29



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

March 6, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: D February

Virginia J. Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2023.03.07 10:40:07
-05'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	6,340.00
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 6,340.00</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

D

		Purpose	Vendor	Amount	Date Paid	Check #	
500410	-	Communications Services - item 0002					
		Total					0.00
500420	-	Postage and Freight - item 0003					
		Total					0.00
500480	-	Promotional Activities - item 0004					
D	- 1	Registration	Sports events and Tourism Assoc	2,390.00	2/7/23	11736	
D	- 2	Registration	Tarsus Connect	3,950.00	2/21/23	11757	
		Total					6,340.00
500529	-	Misc Operating Supplies - item 0005					
		Total					0.00
500541	-	Subscriptions & Books - item 0006					
		Total					0.00
Balance Due							\$ 6,340.00



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

March 27, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: F February

Virginia J. Haley, CDME
Digitally signed by Virginia J. Haley, CDME
Date: 2023.03.27 15:08:25 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	665.69
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 665.69</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
February F

	Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002						
	Total					0.00
500420 - Postage and Freight - item 0003						
	Total					0.00
500480 - Promotional Activities - item 0004						
F	- 1	breakfast	Pastry Art Café	41.87	2/16/23	VISA
F	- 2	art tour	Discover Sarasota Tours	136.47	2/9/23	VISA
F	- 3	media event	Event Brite Media Con	54.67	2/22/23	VISA
F	- 4	Synapse FL Tradeshow	Enterprise	195.65	2/15/23	AMX
F	- 5	Synapse FL Tradeshow	Pam Iorio	12.00	2/14/23	AMX
F	- 6	Synapse FL Tradeshow	Exxon	50.05	2/14/23	AMX
F	- 7	Synapse FL Tradeshow	Enterprise Tolls	9.63	2/21/23	AMX
F	- 8	Synapse FL Tradeshow	Kelly Defebo	23.81	3/7/23	11769
F	- 9	lunch	Paris Bistrot	86.87	2/12/23	VISA
F	- 10	media event	Event Brite Media Con	54.67	2/22/23	VISA
	Total					665.69
500529 - Misc Operating Supplies - item 0005						
	Total					0.00
500541 - Subscriptions & Books - item 0006						
	Total					0.00
Balance Due						\$ 665.69



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

March 30, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER

PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: H February

Virginia J.
Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2023.03.31 14:59:46
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	4,079.44
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 4,079.44</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

H

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
H	- 1	speaker fee	Chadd Charland	286.32	3/27/23	11781	
H	- 2	SITE Global Conference	Marriott	1,138.52	2/21/23	VISA	
H	- 3	SITE Global Conference	Parking.com	80.00	2/21/23	VISA	
H	- 4	SITE Global Conference	Jasmine's	93.83	2/17/23	VISA	
H	- 5	SITE Global Conference	Junior's	79.57	2/18/23	VISA	
H	- 6	SITE Global Conference	Delta	60.00	2/17/23	VISA	
H	- 7	SITE Global Conference	Delta	305.20	12/11/22	VISA	
H	- 8	SITE Global Conference	Shantel Norman	161.00	3/27/23	11790	
H	- 9	WTM	Gosh PR	450.00	3/29/23	Wire	
H	- 10	DERTOUR FAM	Lieb Management	1,425.00	3/29/23	Wire	
		Total					4,079.44
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 4,079.44



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

April 18, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: B March

Virginia J.
Haley, CDME

Digitally signed by Virginia
J. Haley, CDME
Date: 2023.04.18 18:59:21
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	13,648.38
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 13,648.38</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	- 1	Media Reception	Visit Florida	2,000.00	3/20/23	VISA	
B	- 2	Hosted Dinner	Café BarBosso	143.81	3/2/23	VISA	
B	- 3	Registration	Florida Society of Association Executives	645.00	3/27/23	11787	
B	- 4	Workstation for ITB	Conex Exhibit Services	6,300.00	3/27/23	11783	
B	- 5	Hotel for ITB	Lieb Management	1,035.10	3/29/23	WIRE	
B	- 6	Business Lunch	Capt. Brian's	61.30	3/9/23	VISA	
B	- 7	ITB Berlin	United Airlines	1,716.35	2/8/23	AMX	
B	- 8	ITB Berlin	Lyft	19.19	3/5/23	AMX	
B	- 9	ITB Berlin	Enterprise	171.79	3/5/23	AMX	
B	- 10	ITB Berlin	Taxi	72.40	3/6/23	AMX	
B	- 11	ITB Berlin	Taxi	31.73	3/9/23	AMX	
B	- 12	ITB Berlin	Taxi	76.77	3/10/23	AMX	
B	- 13	ITB Berlin	Bellucci	288.45	3/4/23	AMX	
B	- 14	ITB Berlin	Kelly Defebo	351.94	4/3/23	11800	
B	- 15	ITB Berlin	Fee for Individual Company	290.00	4/3/23	11799	
B	- 16	Leadership Development Event	Eventbrite	36.22	3/15/23	VISA	
B	- 17	FSF Tourism Day	Aloft	336.38	3/22/23	VISA	
B	- 18	FSF Tourism Day	Uber	8.95	3/23/23	AMX	
B	- 19	FSF Tourism Day	Erin Duggan	63.00	4/11/23	11806	
		Total					13,648.38
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 13,648.38



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

April 18, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: **D March**

Virginia J.
Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2023.04.18 19:01:09
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	699.55
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 699.55</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
March D

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
D	-1	FSF Tourism Day	Hampton Inn	228.76	3/22/23	VISA	
D	-2	FSF Tourism Day	Pete Harvey	470.79	4/3/23	11802	
		Total					699.55
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 699.55



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

April 27, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: F March

Virginia J. Haley,
CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2023.05.02 11:31:57 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	3,373.64
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 3,373.64</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
F	-1	Press Trip	Ameniti Bay	798.64	3/8/23	Visa	
F	-2	ITB Scope of Services	Lieb	2,575.00	4/25/23	Wire	
		Total					3,373.64
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 3,373.64



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

May 9, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: B April

Virginia J.
Haley, CDME

Digitally signed by Virginia J.
Haley, CDME
Date: 2023.05.09 14:42:47
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	9,131.97
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 9,131.97</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
April **B**

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	- 1	Registration FL Marketing Summit	FADMO	245.00	4/4/23	VISA	
B	- 2	Etourism Summit	Uber	27.48	4/10/23	VISA	
B	- 3	Etourism Summit	Uber	17.24	4/13/23	VISA	
B	- 4	Etourism Summit	Venetian Resort	428.57	4/13/23	VISA	
B	- 5	Etourism Summit	Airport Parking	64.00	4/13/23	VISA	
B	- 6	Etourism Summit	American Airlines	696.91	2/6/23	VISA	
B	- 7	Etourism Summit	Venetian Resort	146.26	11/28/22	VISA	
B	- 8	Etourism Summit	Jessica Bertolini	176.85	4/19/23	11814	
B	- 9	Emerge Americas	One View	528.52	3/13/13	AMX	
B	- 10	Emerge Americas	Edlen Electrical Exhibition Services	54.04	3/13/23	AMX	
B	- 11	Las Vegas Travel Agent Forum	Paris Las Vegas	242.63	1/26/23	VISA	
B	- 12	Las Vegas Travel Agent Forum	American Airlines	820.70	12/21/22	VISA	
B	- 13	Las Vegas Travel Agent Forum	Paris Las Vegas	587.29	4/13/23	VISA	
B	- 14	Las Vegas Travel Agent Forum	Uber	22.89	4/1/23	VISA	
B	- 15	Las Vegas Travel Agent Forum	Uber	14.26	4/3/23	VISA	
B	- 16	Las Vegas Travel Agent Forum	Alexxa Kitchen	71.41	4/2/23	VISA	
B	- 17	Las Vegas Travel Agent Forum	Fedex	172.32	4/2/23	VISA	
B	- 18	Las Vegas Travel Agent Forum	Shantel Norman	172.00	4/25/23	11820	
B	- 19	Simpleview Summit	Southwest	431.96	4/1/23	AMX	
B	- 20	Simpleview Summit	Lani DeJesus	1,111.42	5/2/23	11825	
B	- 21	VF Domestic Media Reception	United Airlines	162.45	3/20/23	VISA	
B	- 22	VF Domestic Media Reception	Hendricks Hotel	661.06	4/21/23	VISA	
B	- 23	VF Domestic Media Reception	Airport Parking	48.00	4/22/23	VISA	
B	- 24	VF Domestic Media Reception	Olivia Turpening	240.87	5/2/23	11830	
B	- 25	Emerge Americas	Loews Hotel	359.10	4/12/23	AMX	
B	- 26	Emerge Americas	Loews Hotel	718.20	4/22/23	AMX	
B	- 27	Emerge Americas	Convention Ctr Parking	20.00	4/19/22	AMX	
B	- 28	Emerge Americas	Loews Hotel Parking	60.00	4/19/23	AMX	
B	- 29	Emerge Americas	FedEx	10.00	4/20/23	AMX	
B	- 30	Emerge Americas	Kelly Defebo	500.64	5/2/23	11824	
B	- 31	Journalist experience	Sarasota Bay Explorers	74.20	4/14/23	VISA	
B	- 32	Backdrop	Next Day Display	230.00	4/28/23	Amex	
B	- 33	Sales Tax	FDOR	15.70	5/9/23	EFT	
		Total					9,131.97
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 9,131.97



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

May 19, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: F April

Virginia J. Haley, CDME
Digitally signed by Virginia J. Haley, CDME
Date: 2023.05.19 15:13:22 -04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	2,946.48
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 2,946.48</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
April F

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
F	- 1	Press Trip	Myakka Elephant Ranch	62.00	4/5/23	Visa	
F	- 2	Event Fee	Eventbrite	55.20	4/14/23	Visa	
F	- 3	Press FAM Trip	Hotels.com	432.97	4/14/23	Visa	
F	- 4	Connect Spring Marketplace	Venetian	428.57	4/13/23	Visa	
F	- 5	Connect Spring Marketplace	Uber	22.47	4/10/23	Visa	
F	- 6	Connect Spring Marketplace	Uber	11.71	4/11/23	Visa	
F	- 7	Connect Spring Marketplace	Taxi	10.00	4/12/23	Visa	
F	- 8	Connect Spring Marketplace	American Airlines	60.00	4/13/23	Visa	
F	- 9	Connect Spring Marketplace	Taxi	35.75	4/13/23	Visa	
F	- 10	Connect Spring Marketplace	Airport Parking	64.00	4/14/23	Visa	
F	- 11	Connect Spring Marketplace	Hong Kong Café	79.92	4/12/23	Visa	
F	- 12	Connect Spring Marketplace	American Airlines	641.90	2/14/23	Visa	
F	- 13	Connect Spring Marketplace	Venetian	146.26	4/1/23	Visa	
F	- 14	Connect Spring Marketplace	Shantel Norman	325.73	5/10/23	11839	
F	- 15	Event Fee	Visit Florida	75.00	4/18/23	Visa	
F	- 16	Event Fee	Destinations International Summit	495.00	4/24/23	Visa	
		Total					2,946.48
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
		Balance Due					\$ 2,946.48



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 9, 2023

To: Kimberly Backus
Sarasota County Government

From: Virginia J. Haley, CDME, President

Re: Reimbursement for Contract No. 2022-361
Invoice #: B May

PURCHASE ORDER
PO230878

Virginia J.
Haley, CDME

Digitally signed by
Virginia J. Haley, CDME
Date: 2023.06.09 12:07:12
+04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	10,131.67
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 10,131.67</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
May B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	-1	Conference Fee	US Travel Association	1,025.00	5/2/23	Visa	
B	-2	Registration	Destination Florida	295.00	4/4/23	Visa	
B	-3	Registration	Destination Florida	245.00	5/3/23	Visa	
B	-4	Lunch Conference	Business Observer	142.42	4/4/23	Visa	
B	-5	Awards Lunch	Sarasota Chamber of Commerce	100.00	4/25/23	Visa	
B	-6	IPW Booth Furniture	Freeman	4,831.20	3/30/23	AMX	
B	-7	IPW Material Handling	Freeman	63.84	5/11/23	AMX	
B	-8	IPW Shipping	Postal Mart	46.14	4/28/23	AMX	
B	-9	Shipping Materials IPW	Freeman	15.96	5/17/23	AMX	
B	-10	Registration	Visit Florida	499.00	5/25/23	AMX	
B	-11	IPW	Lyft	32.96	5/25/23	AMX	
B	-12	IPW	Lyft	25.29	5/25/23	AMX	
B	-13	IPW	Lyft	9.14	5/25/23	AMX	
B	-14	IPW	Uber	9.12	5/25/23	AMX	
B	-15	IPW	Lyft	21.79	5/25/23	AMX	
B	-16	IPW	Uber	32.10	5/25/23	AMX	
B	-17	IPW	Hyatt	1,283.92	5/25/23	AMX	
B	-18	IPW	Freeman	157.46	5/25/23	AMX	
B	-19	IPW	Freeman	189.98	5/25/23	AMX	
B	-20	IPW	Freeman	252.45	5/25/23	AMX	
B	-21	IPW	American Airlines	695.90	5/25/23	AMX	
B	-22	IPW	Kelly Defebo	158.00	6/7/23	11869	
		Total					10,131.67
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 10,131.67



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 9, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: **D May**

Virginia J.
Haley, CDME

Digitally signed by Virginia
J. Haley, CDME
Date: 2023.06.09 12:48:28
-04'00'

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	4,691.10
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 4,691.10</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
May D

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
D	- 1	Customized Gift Cards	Starbucks	295.55	4/27/23	Visa	
D	- 2	Sports ETA	Parking.com	96.00	5/12/23	Visa	
D	- 3	Sports ETA	Curio Collection	1,235.15	5/12/23	visa	
D	- 4	Sports ETA	Uber	39.67	5/8/23	Visa	
D	- 5	Sports ETA	Uber	43.60	5/12/23	Visa	
D	- 6	Sports ETA	Southwest	408.96	3/24/23	Visa	
D	- 7	Sports ETA	Pete Harvey	233.00	6/7/23	11878	
D	- 8	Sports ETA	Hotel Indigo	564.72	5/11/23	5/11/2023	
D	- 9	Sports ETA	Uber	69.63	5/8/23	Visa	
D	- 10	Sports ETA	Uber	9.11	5/8/23	Visa	
D	- 11	Sports ETA	Uber	44.80	5/11/23	Visa	
D	- 12	Sports ETA	American Airlines	482.40	4/5/23	Visa	
D	- 13	Sports ETA	Nate Sweetman	80.00	6/7/23	11875	
D	- 14	FS Summit	Marriott	871.71	5/26/23	Visa	
D	- 15	FS Summit	Pete Harvey	216.80	6/7/23	11878	
		Total					4,691.10
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 4,691.10



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 28, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: **G May**

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	6,902.27
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 6,902.27</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

G

			Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002								
			Total					0.00
500420 - Postage and Freight - item 0003								
			Total					0.00
500480 - Promotional Activities - item 0004								
G	-1		FPRA	Eventbrite	33.85	5/16/23	Visa	
G	-2		IPW	Hilton	635.96	5/17/23	Visa	
G	-3		IPW	Uber	24.11	5/21/23	Visa	
G	-4		IPW	Fedex	76.84	5/21/23	Visa	
G	-5		IPW	Uber	22.96	5/21/23	Visa	
G	-6		IPW	Parking.com	48.00	5/23/23	Visa	
G	-7		IPW	Delta	479.40	5/21/23	Visa	
G	-8		IPW	Erin Duggan	95.00	6/14/23	11890	
G	-9		Incentive Live	Shantel Norman	186.15	6/14/23	11891	
G	-10		IPW	Gosh	5,300.00	6/30/23	Wire	
			Total					6,902.27
500529 - Misc Operating Supplies - item 0005								
			Total					0.00
500541 - Subscriptions & Books - item 0006								
			Total					0.00
Balance Due								\$ 6,902.27



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 28, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: I May

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	30.00
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 30.00</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

Visit Sarasota County Reimbursable
May I

		Purpose	Vendor	Amount	Date Paid	Check #	
		500410 - Communications Services - item 0002					
		Total					0.00
		500420 - Postage and Freight - item 0003					
		Total					0.00
		500480 - Promotional Activities - item 0004					
I	-1	Baggage fees	American Airlines	30.00	5/11/23	Visa	
		Total					30.00
		500529 - Misc Operating Supplies - item 0005					
		Total					0.00
		500541 - Subscriptions & Books - item 0006					
		Total					0.00
Balance Due							\$ 30.00



LONGBOAT KEY | ST. ARMANDS | LIDO KEY
SIESTA KEY | CASEY KEY | VENICE
MANASOTA KEY | ENGLEWOOD | NORTH PORT

June 29, 2023

To: Kimberly Backus
Sarasota County Government

PURCHASE ORDER
PO230878

From: Virginia J. Haley, CDME, President
Re: Reimbursement for Contract No. 2022-361
Invoice #: **B June**

I hereby certify that I am authorized to approve this request, that I have reviewed the attached invoices and that all costs claimed have been incurred for services rendered in accordance with the contract (referenced above) between Sarasota County and Visit Sarasota County. All submitted invoices have been paid and no costs included herein have been previously submitted.

The payment should be made payable to:
Visit Sarasota County

500410 - Communication Services	-
500420 - Postage and Freight	-
500480 - Promotional Activities	12,666.41
500529 - Misc. Operating Supplies	-
500541 - Subscriptions & Books	-
TOTAL	<u>\$ 12,666.41</u>

If you have any questions, please contact me at 955-0991 ext. 107 or our Director of Finance & Administration, Andrea Hunt, at ext. 102.

301 N. Cattlemen Rd. • Suite 203 • Sarasota • Florida • 34232

B

		Purpose	Vendor	Amount	Date Paid	Check #	
500410 - Communications Services - item 0002							
		Total					0.00
500420 - Postage and Freight - item 0003							
		Total					0.00
500480 - Promotional Activities - item 0004							
B	-1	NextFish Press Trip Hosting	Golden Host Resort	489.86	6/9/23	Visa	
B	-2	Travelability Summit Registration	Travelability	1,795.00	6/14/23	11892	
B	-3	DF Marketing Summit	Hotel	227.90	5/31/23	Visa	
B	-4	DF Marketing Summit	Hotel	267.85	6/2/23	Visa	
B	-5	DF Marketing Summit	Erin Duggan	222.80	6/14/23	11890	
B	-6	DF Marketing Summit	Hotel	485.80	6/2/23	Visa	
B	-7	DF Marketing Summit	Enterprise	282.08	5/31/23	Visa	
B	-8	DF Marketing Summit	Gas	27.20	6/2/23	Visa	
B	-9	DF Marketing Summit	Jessica Bertolini	47.00	6/7/23	11873	
B	-10	DF Marketing Summit	Hotel	485.80	6/2/23	Visa	
B	-11	DF Marketing Summit	Olivia Turpening	47.00	6/7/23	11883	
B	-12	Tampa Bay Times Press Hosting	Aloft Sarasota	156.62	6/5/23	Visa	
B	-13	Sarasota Day at Atlanta Braves	Flights	422.80	2/21/23	AMX	
B	-14	Sarasota Day at Atlanta Braves	Taxi	75.00	6/9/23	Visa	
B	-15	Sarasota Day at Atlanta Braves	Hotel	303.48	6/10/23	AMX	
B	-16	Sarasota Day at Atlanta Braves	Entertainment	1,269.48	6/9/23	AMX	
B	-17	Sarasota Day at Atlanta Braves	Virginia Haley	55.96	6/27/23	11908	
B	-18	Sarasota Day at Camden Yards	Flights	365.95	5/8/23	AMX	
B	-19	Sarasota Day at Camden Yards	Taxi	36.15	6/15/23	Visa	
B	-20	Sarasota Day at Camden Yards	Hotel	215.44	6/16/23	AMX	
B	-21	Sarasota Day at Camden Yards	Food	117.90	6/15/23	AMX	
B	-22	Sarasota Day at Camden Yards	Virginia Haley	93.86	6/27/23	11908	
B	-23	IPW	Lieb Managemenet	3,830.00	6/30/23	Wire	
B	-24	Washington Nationals	JW Marriott	152.58	6/20/23	Visa	
B	-25	Washington Nationals	American Airlines	473.10	6/20/23	Visa	
B	-25	Washington Nationals	Uber	29.15	6/20/23	Visa	
B	-26	Washington Nationals	Uber	10.21	6/20/23	Visa	
B	-28	Washington Nationals	Uber	21.78	6/20/23	Visa	
B	-29	Washington Nationals	Uber	20.69	6/20/23	Visa	
B	-30	Washington Nationals	Cane	71.50	6/20/23	Visa	
B	-31	Washington Nationals	Shantel Norman	66.00	6/29/23	11911	
B	-32	VF I-10 Showcase	Shell	41.08	6/2/23	VISA	
B	-33	VF I-10 Showcase	Enterprise Tolls	5.95	6/2/23	VISA	
B	-34	VF I-10 Showcase	Courtyard by Marriott	169.88	6/2/23	VISA	
B	-35	VF I-10 Showcase	SHell	46.71	6/2/23	VISA	
B	-36	VF I-10 Showcase	Enterprise	139.57	6/2/23	VISA	
B	-37	VF I-10 Showcase	Murphy USA	34.28	6/2/23	VISA	
B	-38	VF I-10 Showcase	Sandrina McCloud	63.00	6/22/23	11902	
		Total					12,666.41
500529 - Misc Operating Supplies - item 0005							
		Total					0.00
500541 - Subscriptions & Books - item 0006							
		Total					0.00
Balance Due							\$ 12,666.41